

## *Pesticides in Agrochemical Research & Development*

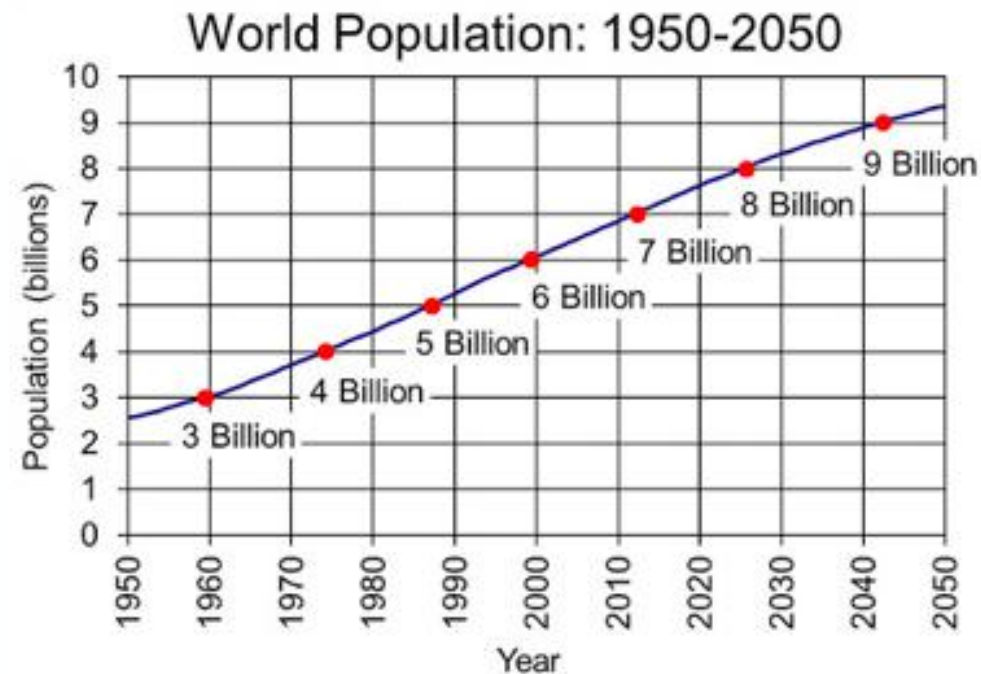


Robert Pipal

MacMillan Group Meeting

May 5, 2020

# The Challenge of Feeding 9 Billion People

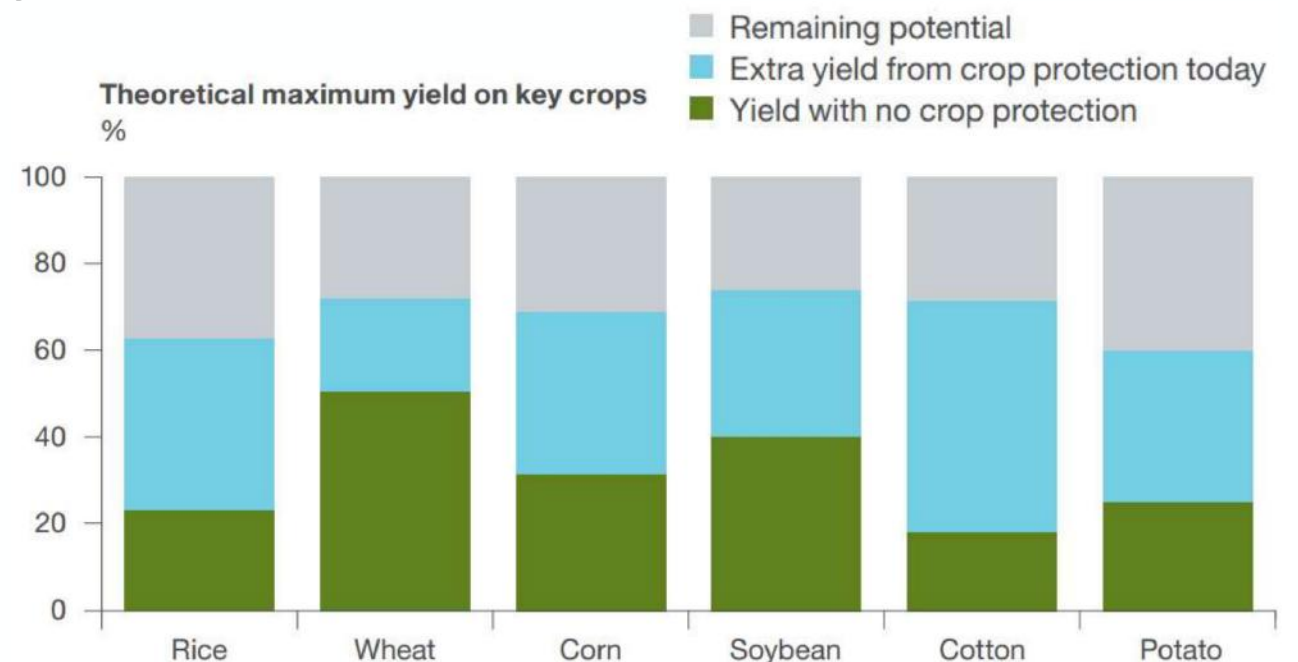


## *possible solutions for food security*

- reducing food waste
- changing diets
- increasing productivity

**studies suggest world needs 70–100% more food by 2050**

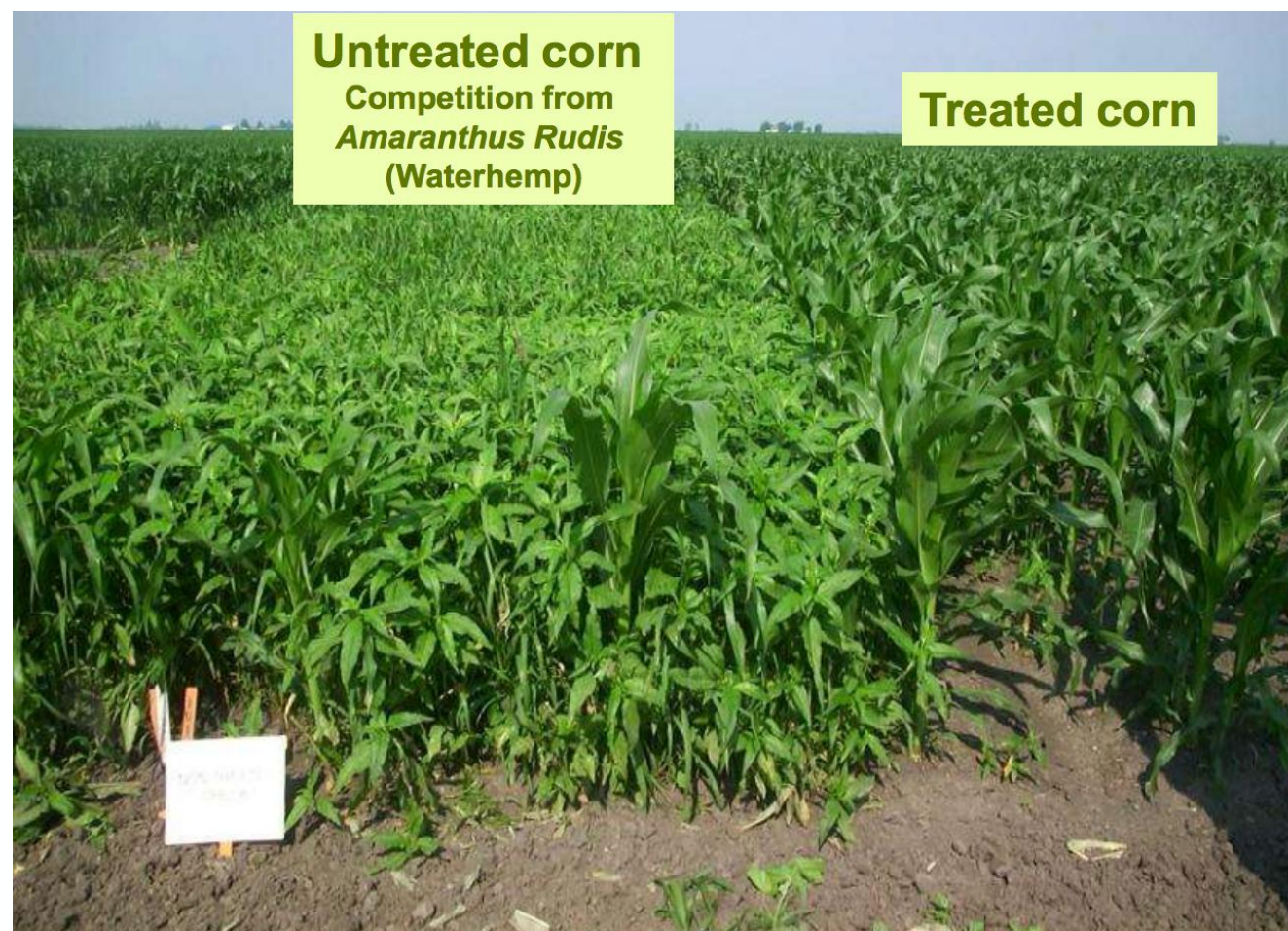
crop protection includes biotechnology  
solutions (plant breeding & genetic modification)  
and ***pesticide solutions***





## *Uses of Pesticides*

**Pesticide** – a substance used for destroying insects or other organisms harmful to cultivated plants or to animals





# *Various Types of Pesticides*

## herbicides



- weeds compete for light and nutrients
- selective and non-selective varieties

## insecticides



- protection for pre- and post-harvest
- also used to control disease vectors

## fungicides



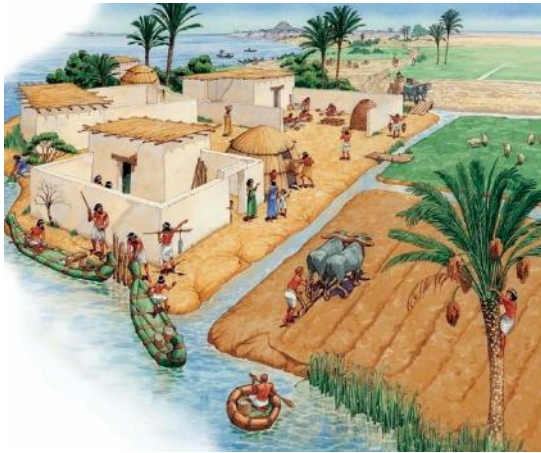
- some fungi produce carcinogens
- fungi responsible for potato famine

## fumigants

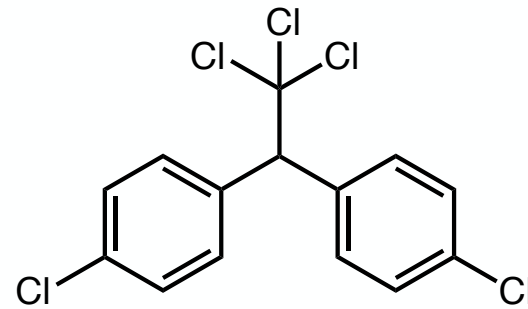


- volatile chemicals to eliminate pests
- e.g. bromomethane (phased out)

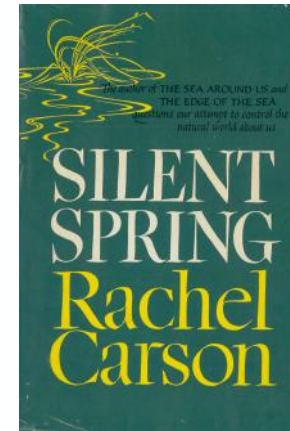
# Timeline of Pesticide Use



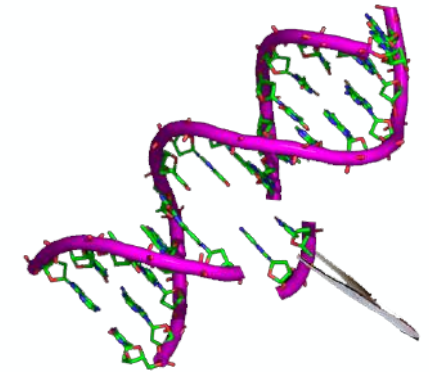
**8000 BC:** agriculture begins in Mesopotamia



**1940s:** DDT developed as first synthetic pesticide



**1962:** *Silent Spring* by Rachel Carson published



**1996:** first GMO crops commercialized

**2500 BC:** Sumerians use sulfur to control mites and insects

**1800s:** documenting of pest control methods begins

**1950–60s:** The Green Revolution



**1970:** Environmental Protection Agency (EPA) established



# *Pesticides in Agrochemical Research & Development*

## ■ **Background of Agrochemical Industry**

Factors shaping industry

Landscape of agrochemical companies

## ■ **Methods for Research & Development**

Plant biology & ag-like properties

Discovery process

Development process

Utility of radiolabeled pesticides

## ■ **Pesticides of Note**

Glyphosate

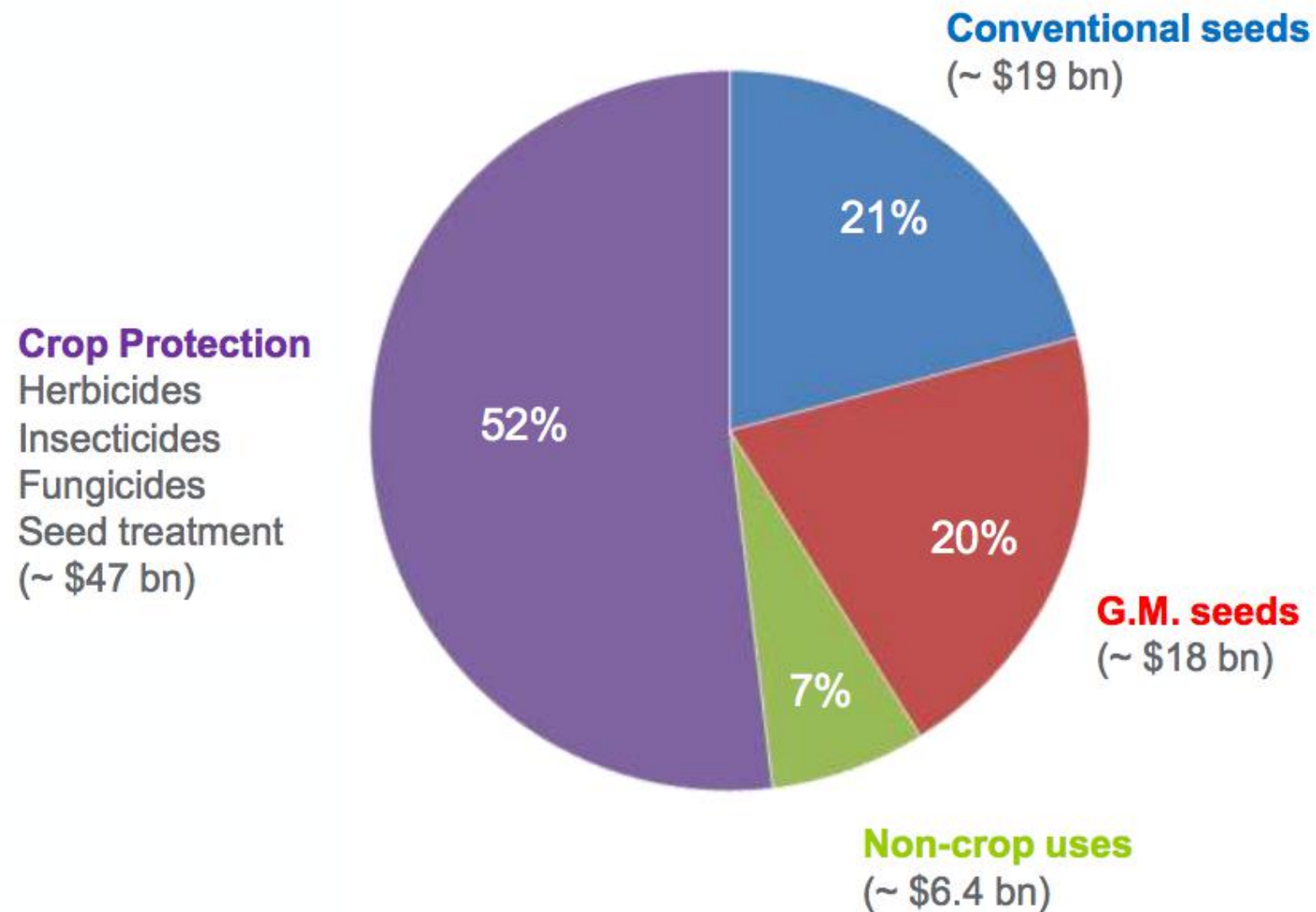
DDT

## ■ **Outlook on Pesticide Development**





## *Agrochemical Industry Breakdown*



*global agrochemical industry in 2012: ~\$91 billion*

# Factors Shaping Agrochemical Research

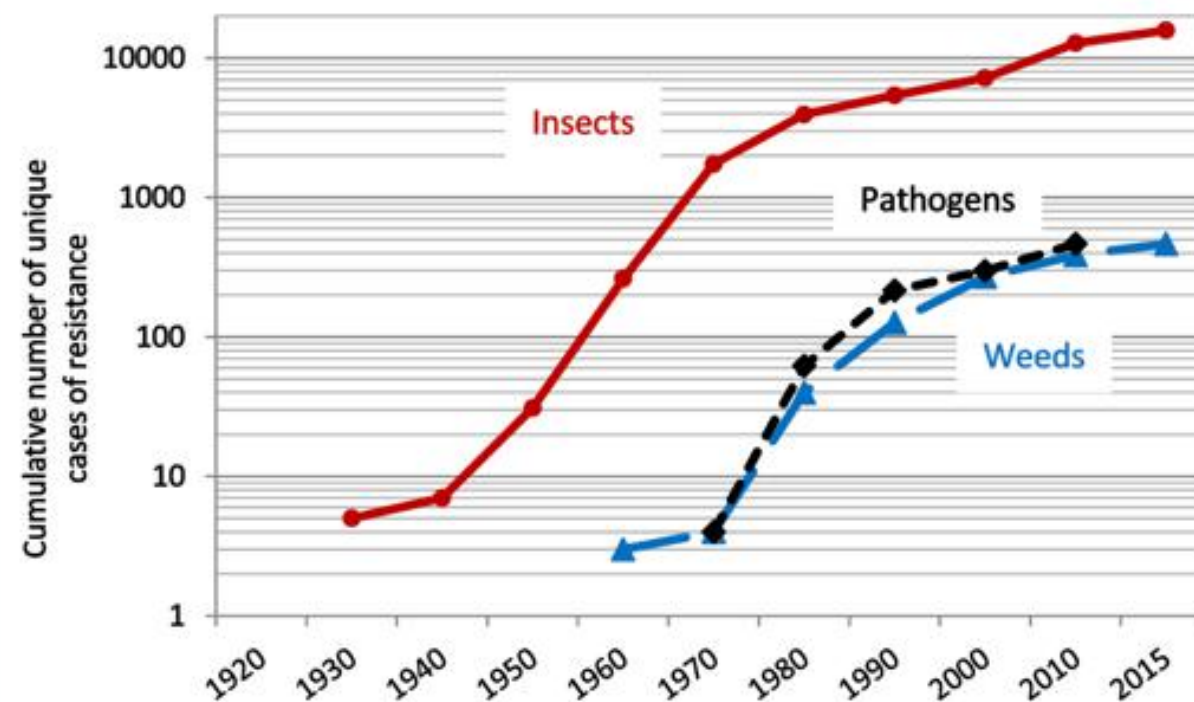
## major factors shaping agrochemical research

- growing resistance of species to pesticides

## how do we overcome this challenge?

- develop new pesticides, especially with novel mechanisms/modes of action (MOAs)
- rotation of pesticides with different MOAs

## evolution of resistance for insects, plants, and pathogens

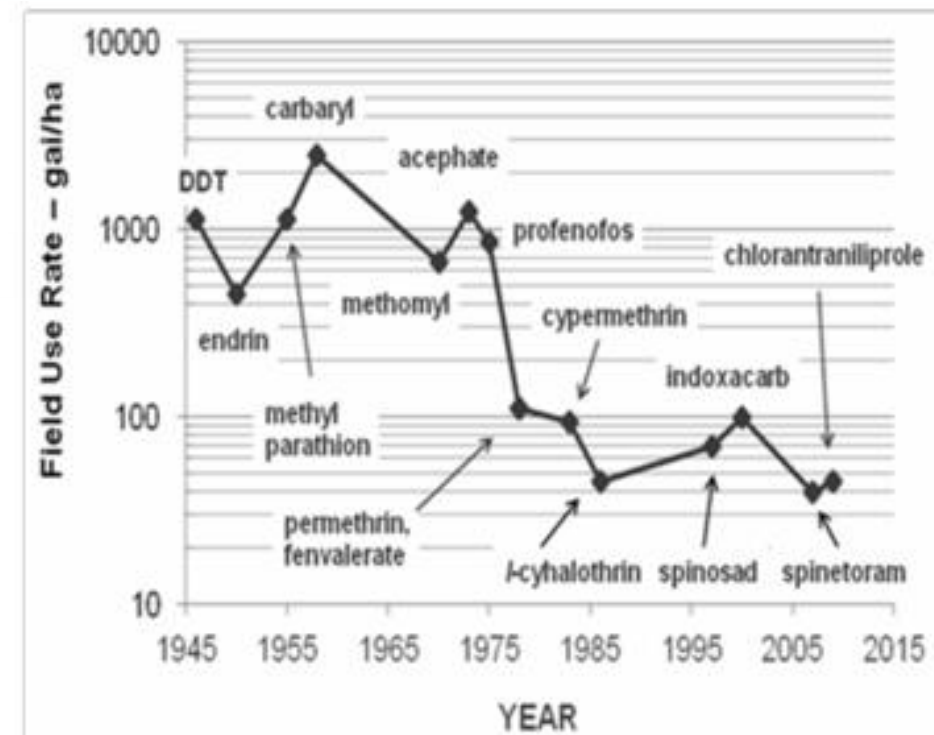
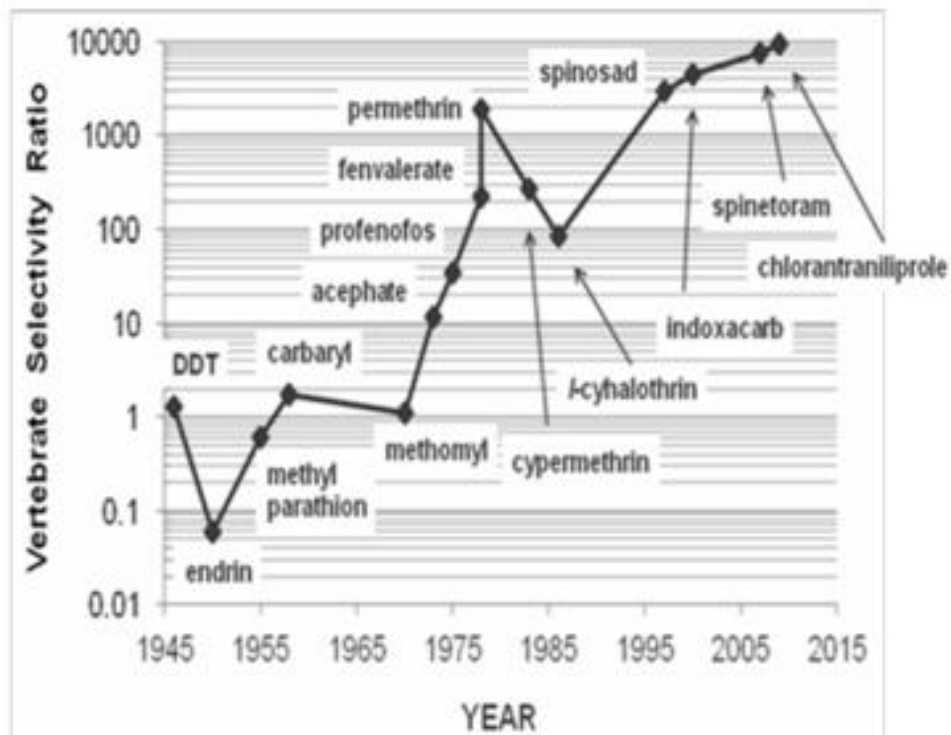




# Factors Shaping Agrochemical Research

## major factors shaping agrochemical research

- growing resistance of species to pesticides
- increasingly stringent regulatory standards



- need for more favorable environmental, non-target, and toxicological profiles

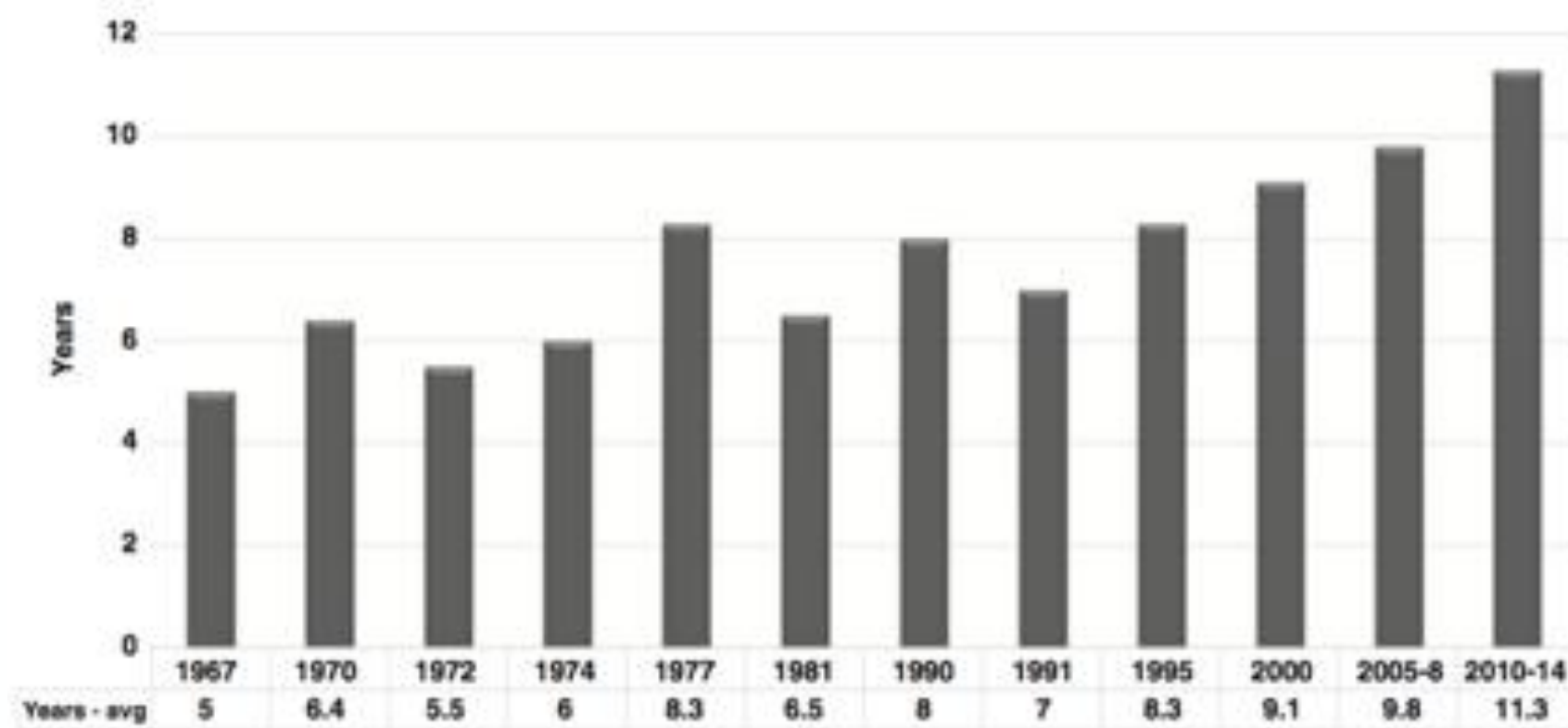
Sparks, T. C. *Pestic. Biochem. Physi.* **2013**, 1, 8–17.

Sparks, T. C.; Lorschach, B. A. *Pest Manag. Sci.* **2017**, 73, 672–677.

## Factors Shaping Agrochemical Research

### *major factors shaping agrochemical research*

- growing resistance of species to pesticides
- increasingly stringent regulatory standards



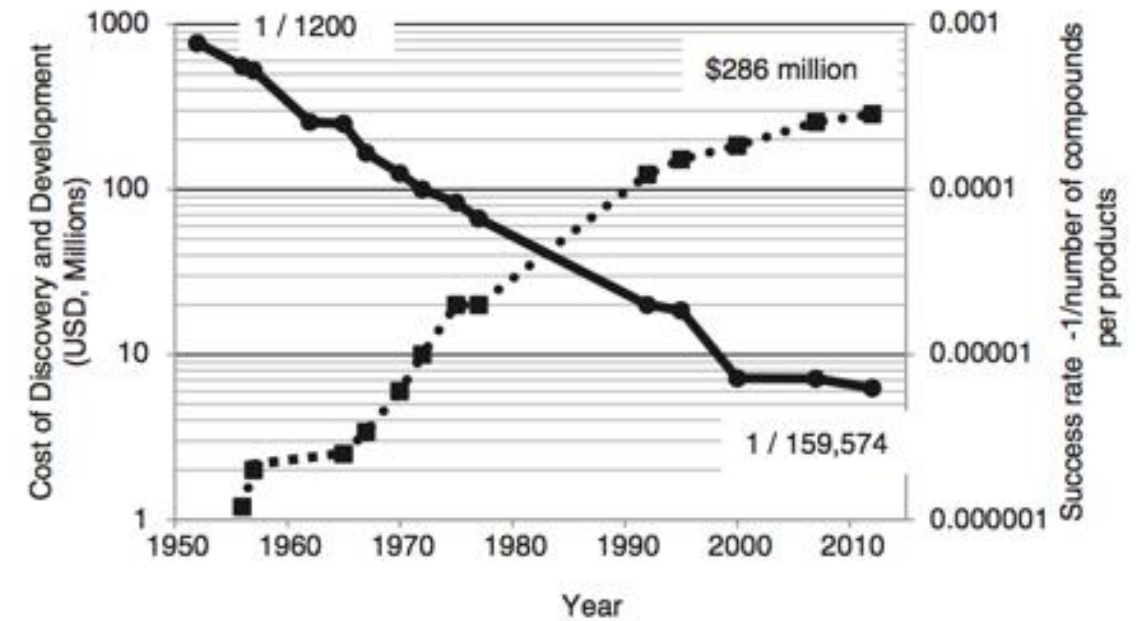
- finding molecules with improved efficacy, selectivity, and favorable environmental profiles takes longer



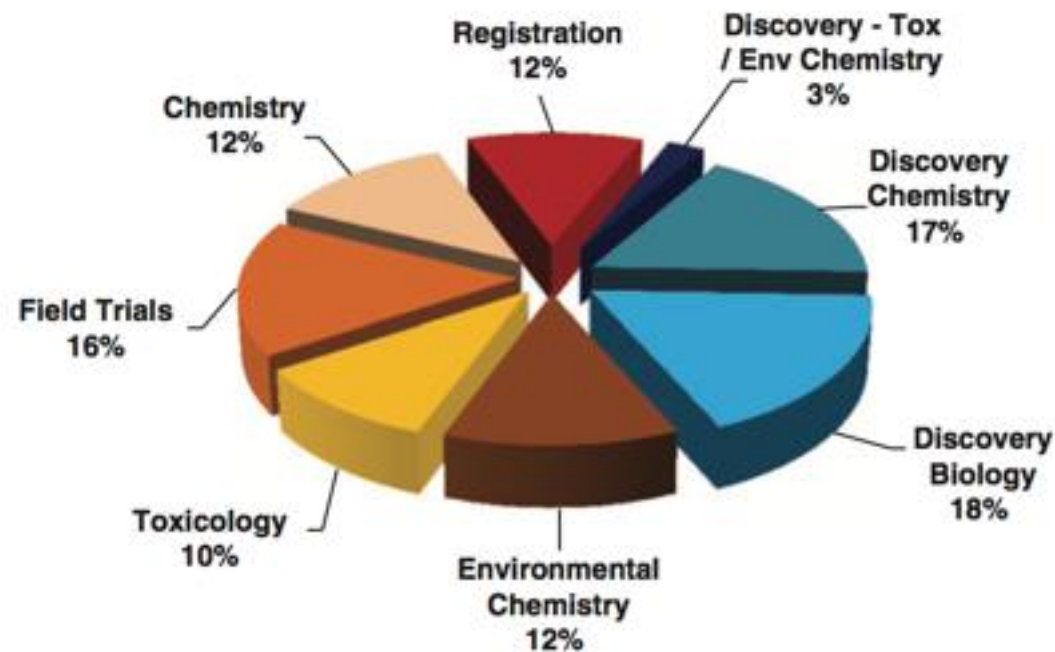
# Factors Shaping Agrochemical Research

## major factors shaping agrochemical research

- growing resistance of species to pesticides
- increasingly stringent regulatory standards
- cost of discovery/development

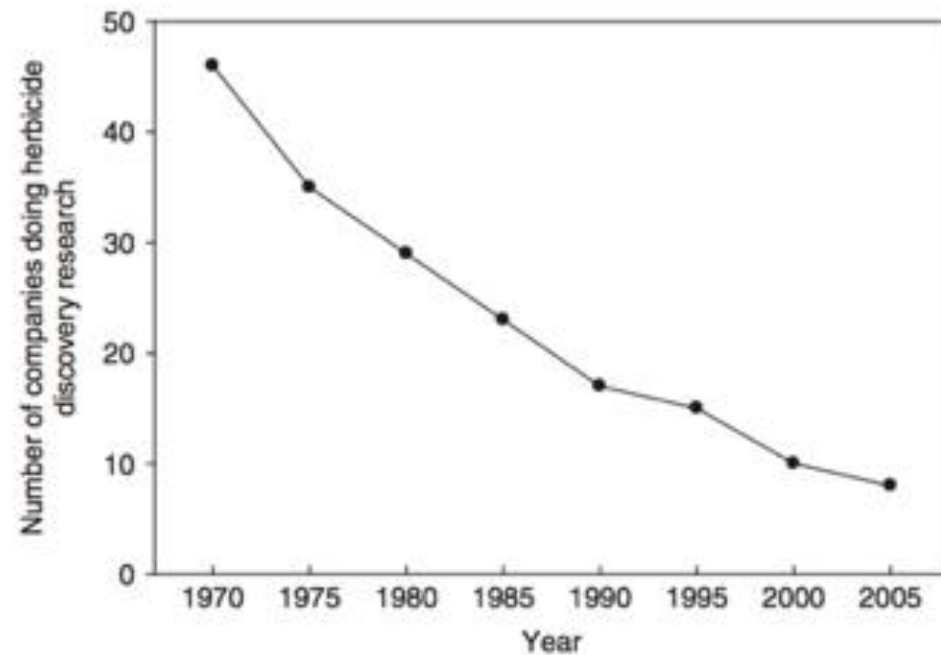


## cost of pesticide development and screening success

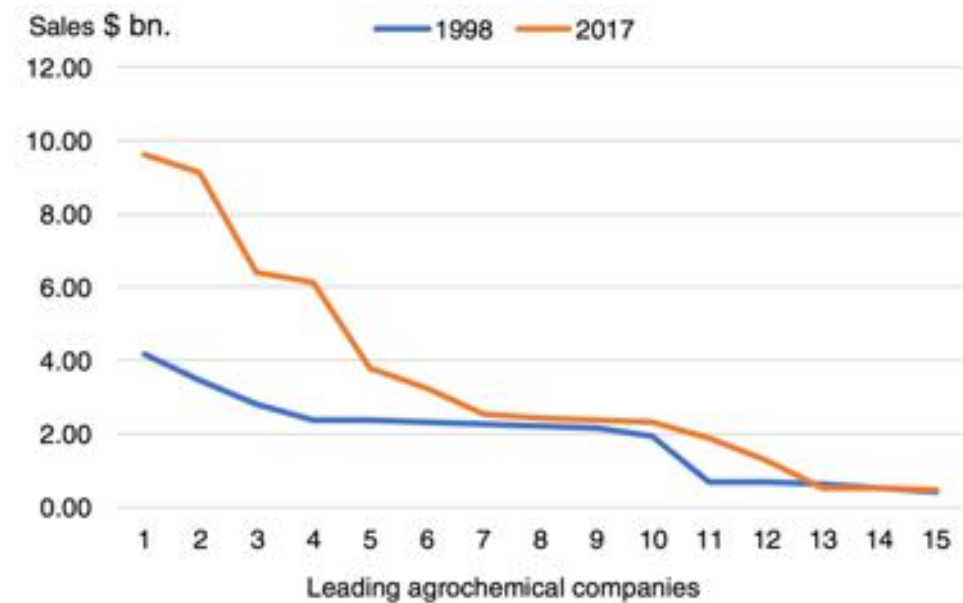


- 37% discovery, 51% development, 12% registration
- \$286 million to develop pesticide
- cash flow after launch often negative for 10+ years

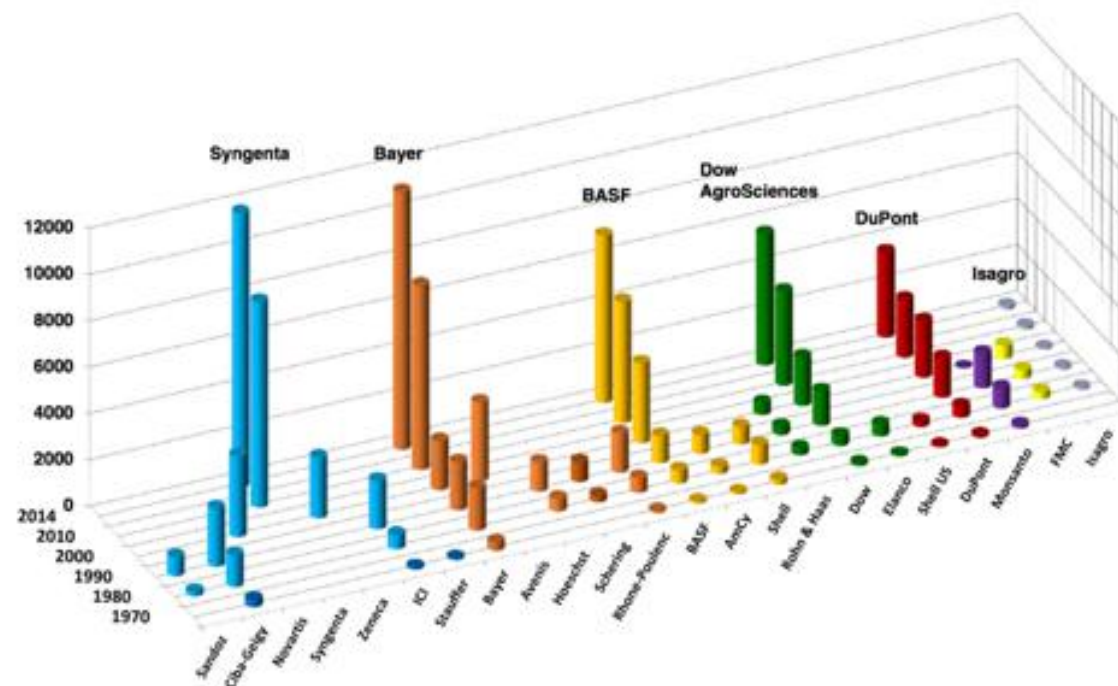
# Landscape of Agrochemical Companies



■ trend toward fewer agrochemical companies



■ fewer companies control more of agro sales



■ increasing consolidation of agrochemical companies

*Dow and DuPont agrochemical research sectors combined to form Corteva in 2019*

Phillips, M. W. A. *Pest Manag. Sci.* **2019**, DOI: 10.1002/ps.5728.

Sparks, T. C.; Lorschach, B. A. *Pest Manag. Sci.* **2017**, 73, 672–677.



# *Pesticides in Agrochemical Research & Development*

## ■ **Background of Agrochemical Industry**

Factors shaping industry

Landscape of agrochemical companies

## ■ **Methods for Research & Development**

Plant biology & ag-like properties

Discovery process

Development process

Utility of radiolabeled pesticides

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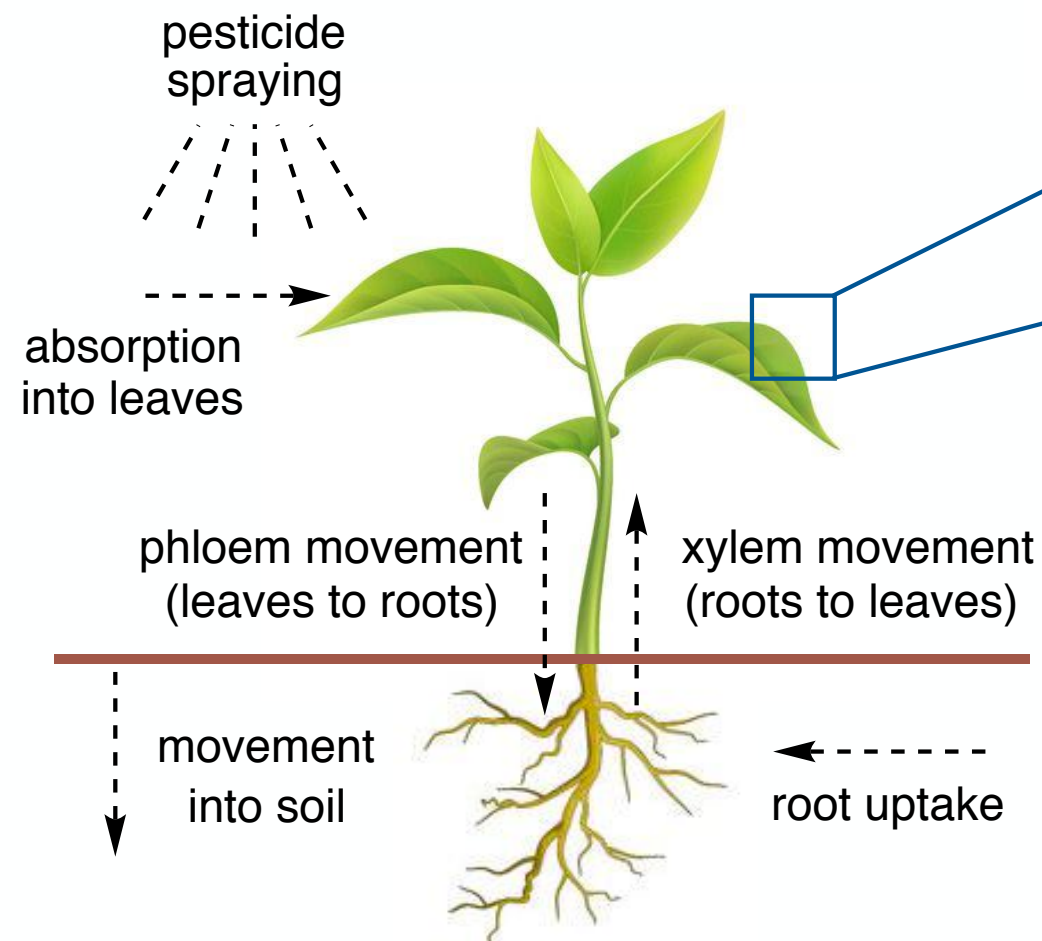
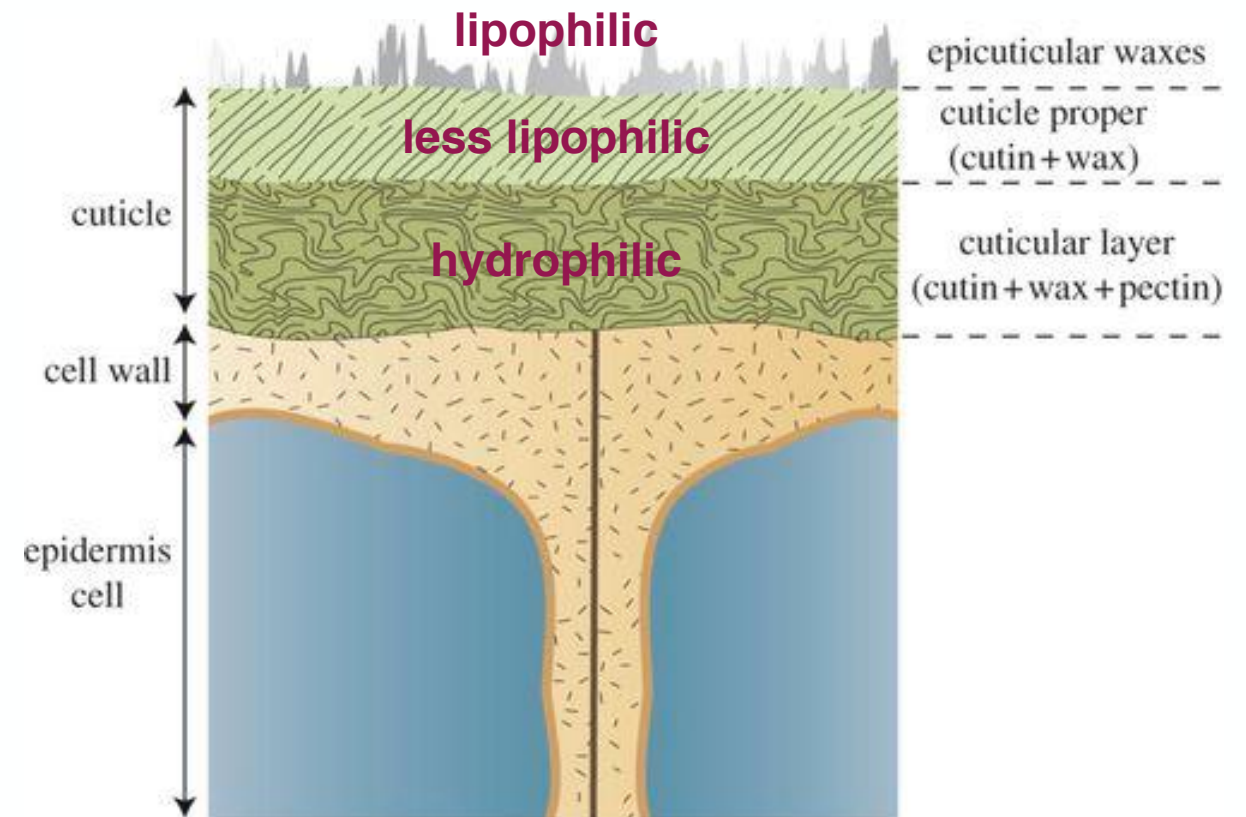
DDT

## ■ **Outlook on Pesticide Development**



# Methods for Pesticide Discovery

post-emergent pesticide spraying  
(after plant germination)  
most common method for application



agrochemicals require a balance  
between hydrophilicity & lipophilicity

Source: Syngenta's Introduction to Agrochemicals and Modern Agronomy course



## *Methods for Pesticide Discovery*

### **Lipinski's Rule of 5 for pesticide development**

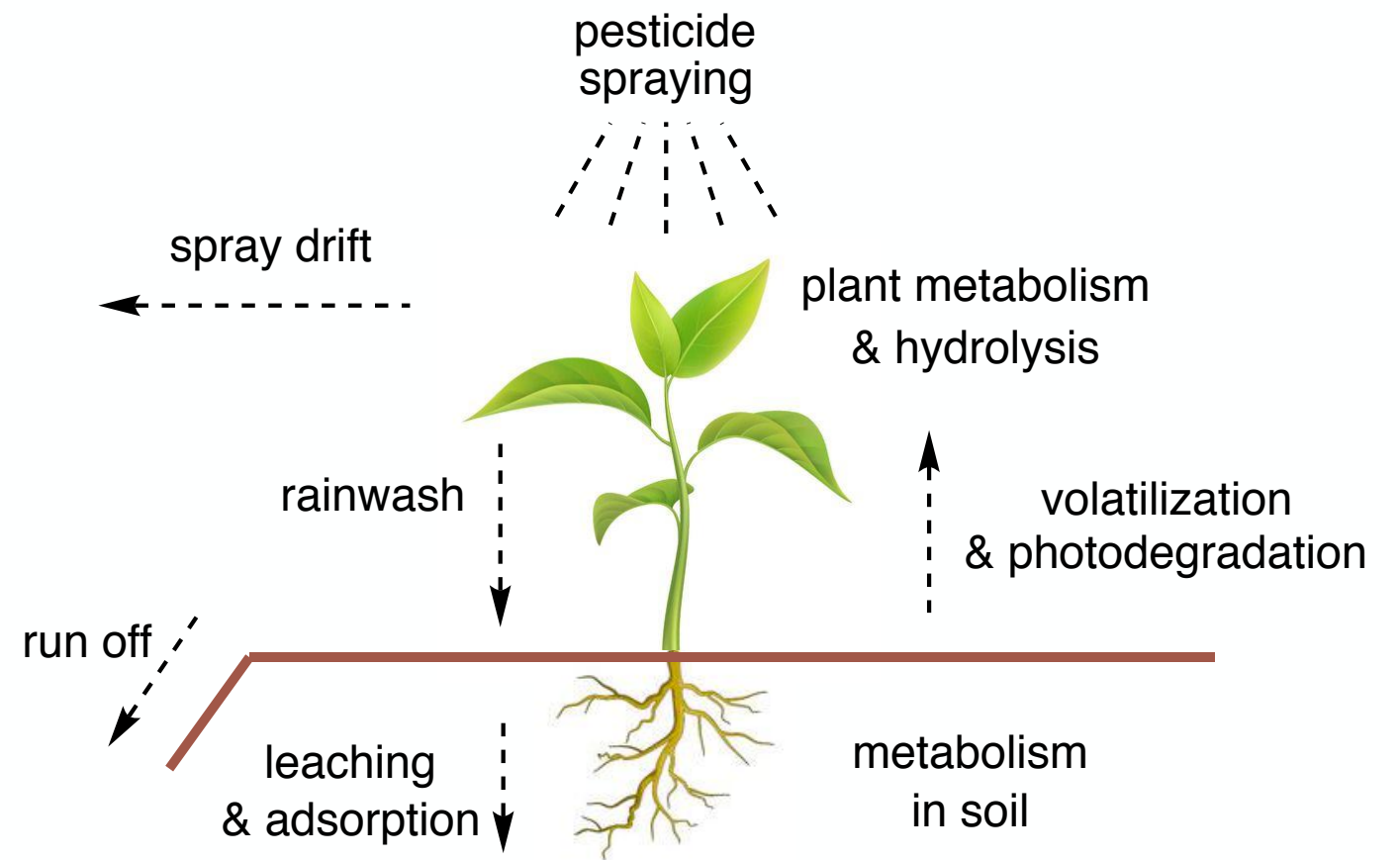
<b>Parameter</b>	<b>Pharmaceuticals</b>	<b>Herbicides</b>	<b>Insecticides</b>
Molecular mass	$\leq 500$	$\geq 150$ and $\leq 500$	$\geq 150$ and $\leq 500$
mlog <i>P</i>	$\leq 4.15$	$\leq 3.5$	$\geq 0$ and $\leq 5.0$
H-bond donors	$\leq 5$	$\leq 3$	$\leq 2$
H-bond acceptors	$\leq 10$	$\geq 2$ and $\leq 12$	$\geq 1$ and $\leq 8$
Rotatable bonds	—	$\leq 12$	$\leq 12$

*different chemical environments require different physicochemical properties*

# Methods for Pesticide Discovery

## *Other requirements of pesticides:*

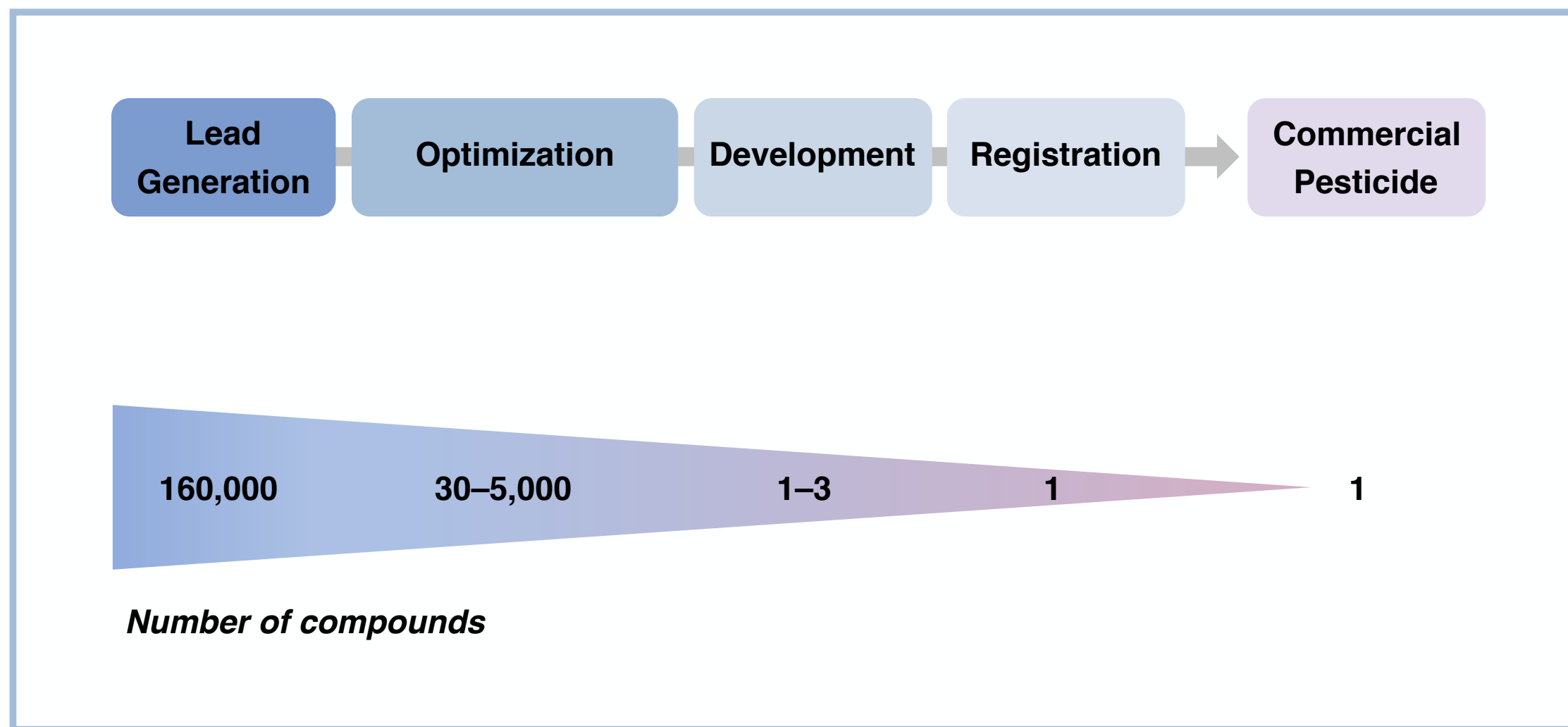
- long lasting activity and persistence
- very low cost of production
- safe for environment & human health



## challenges of pesticide application



## *Agrochemical Discovery Process*



# Methods for Lead Generation in Pesticide Discovery

*agrochemical companies utilize several methods for effective risk-benefit balance*

## methods for pesticide discovery

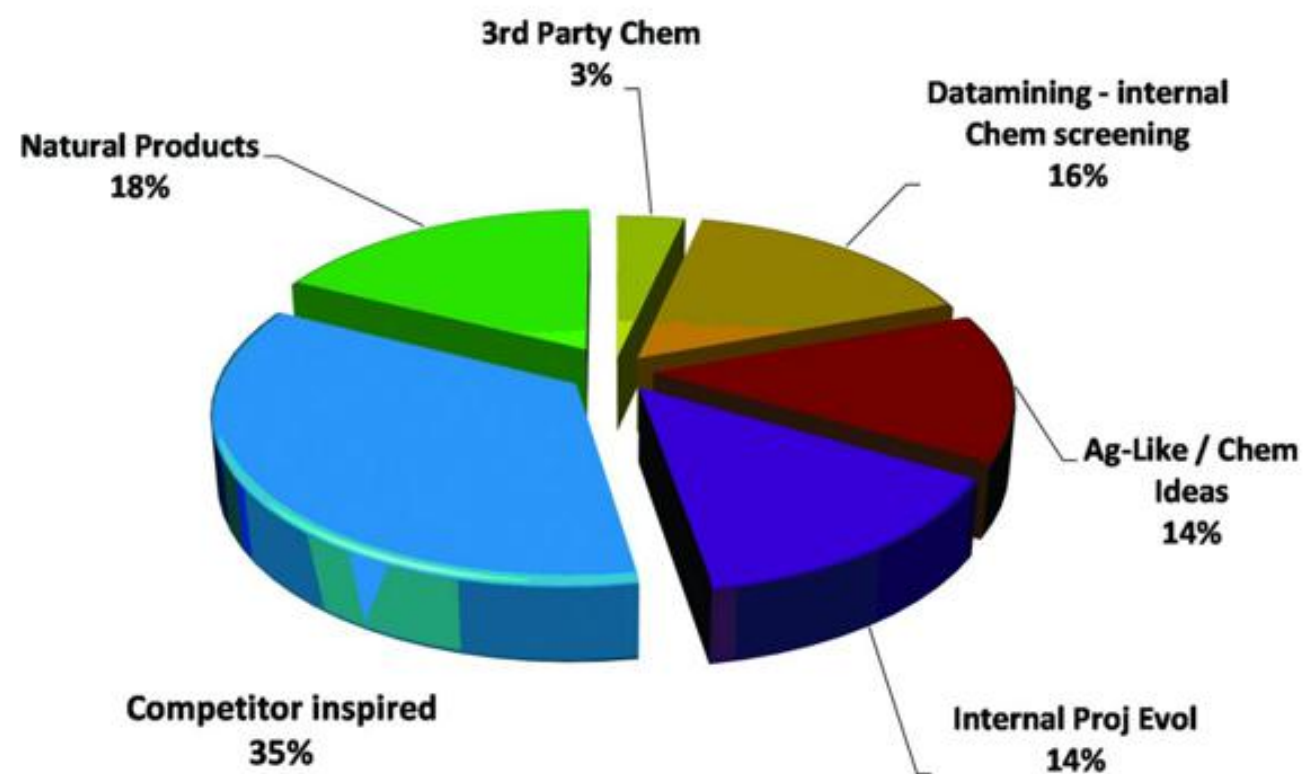
data mining  
competition inspired  
NP inspired  
target-site based  
fragment based  
novel scaffolds  
diversity screening



bioinfo



novelty



origins of insecticides introduced since 1990 (n = 57)

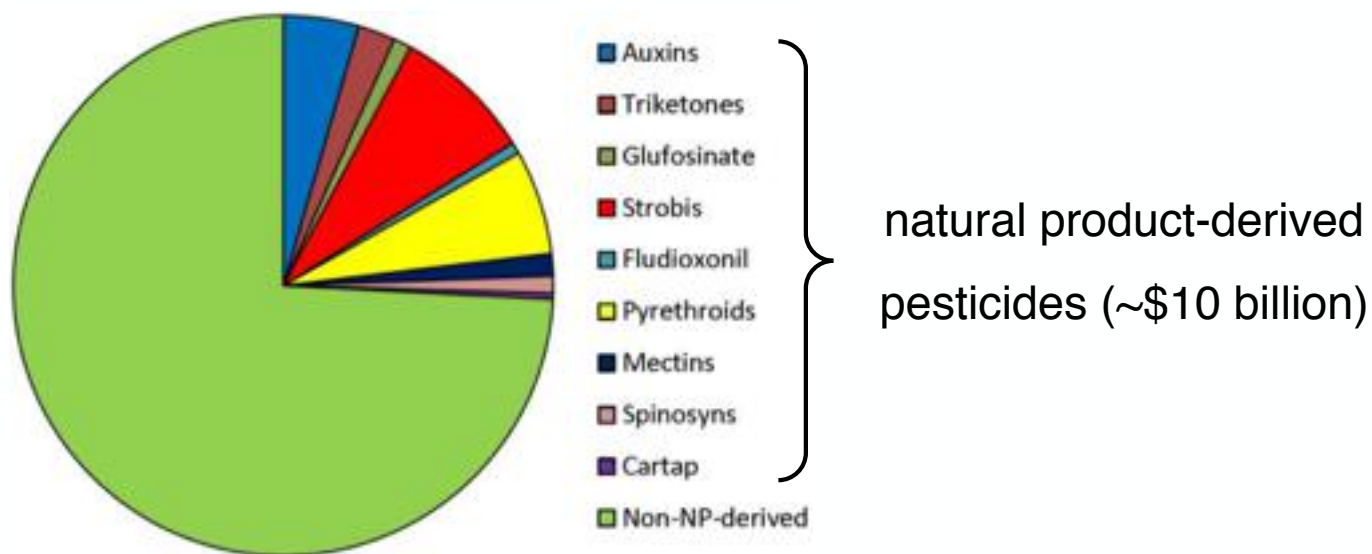
Loso, M. R.; Garizi, N.; Hegde, V. B.; Hunter, J. E.; Sparks, T. C. *Pest. Manag. Sci.* **2017**, 73, 678–685.

Sparks, T. C. *Pestic. Biochem. Physi.* **2013**, 1, 8–17.

## Natural Product Inspired Pesticides



**sources of natural products used for screening at Dow AgroSciences**



**market for crop-protection chemicals in 2011**

**rich source of new Modes of Action**



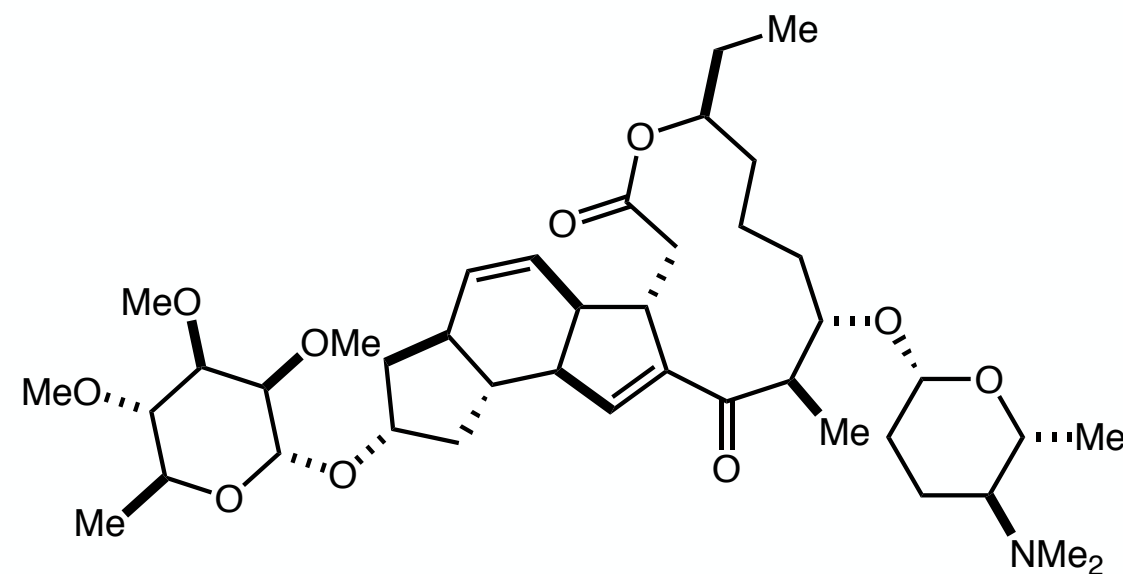
60% of MOAs contain  
natural product inspired chemical



# Natural Product Inspired Pesticides

## NP derived pesticide classes

- Natural products



**spinosad**  
*insecticide*

*NP possess all required properties  
of effective agrochemical product*



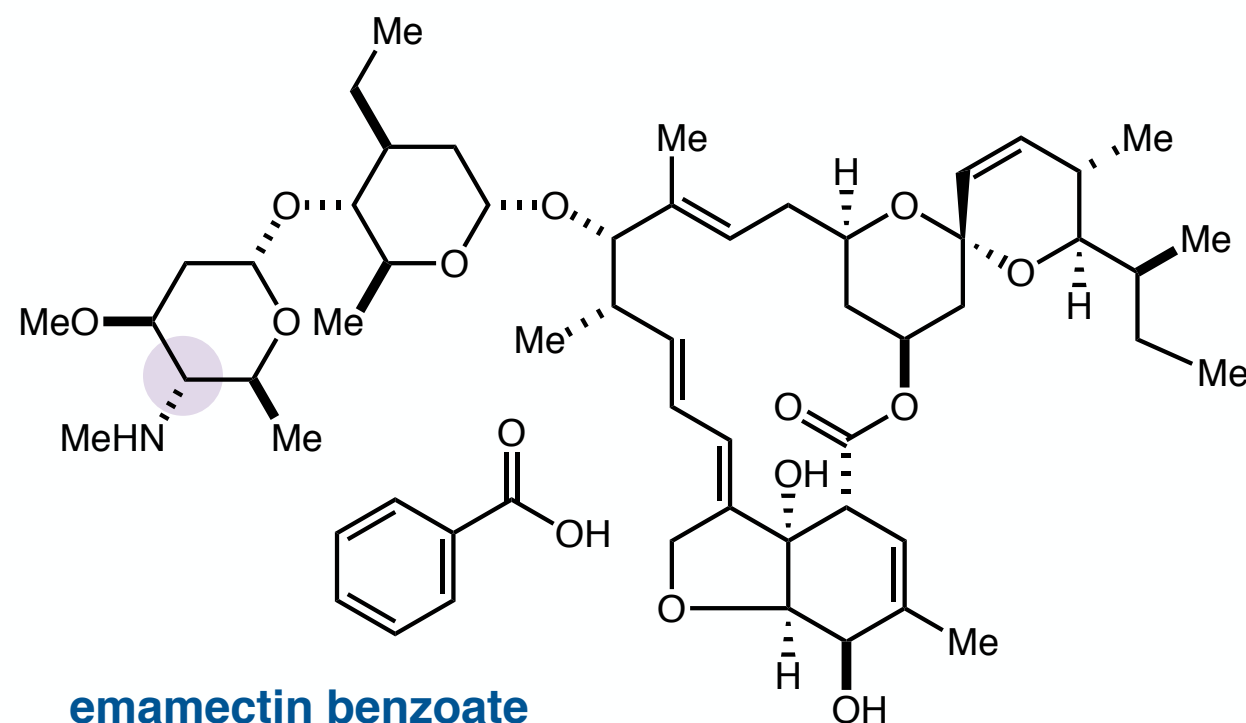
**extremely rare event**

# Natural Product Inspired Pesticides

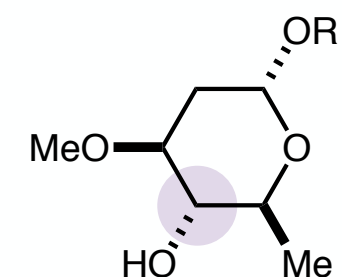
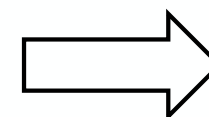
## NP derived pesticide classes

- Natural products
- Semi-synthesis

- requires synthetic manipulations to NP to enhance activity or stability
- requires ample supply of natural product



**emamectin benzoate**  
*insecticide*



**abamectin**  
*natural product*

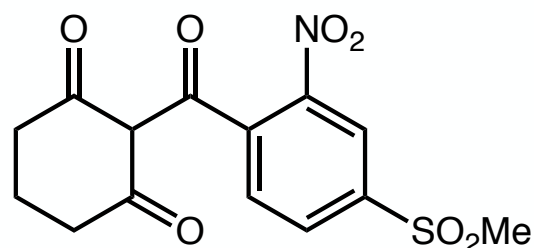
# Natural Product Inspired Pesticides

## NP derived pesticide classes

- Natural products
- Semi-synthesis
- Synthetic mimics

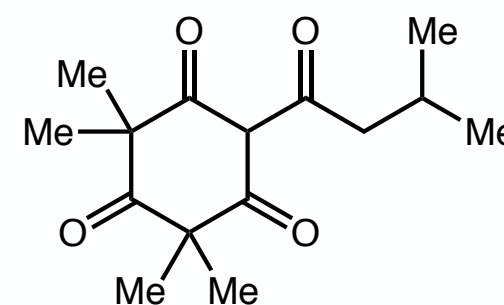
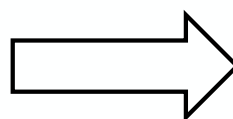
■ physical properties such as solubility and photostability unsuitable as pesticide

■ usually low-probability approach due to molecular complexity



**Mesotrione**

*natural product*

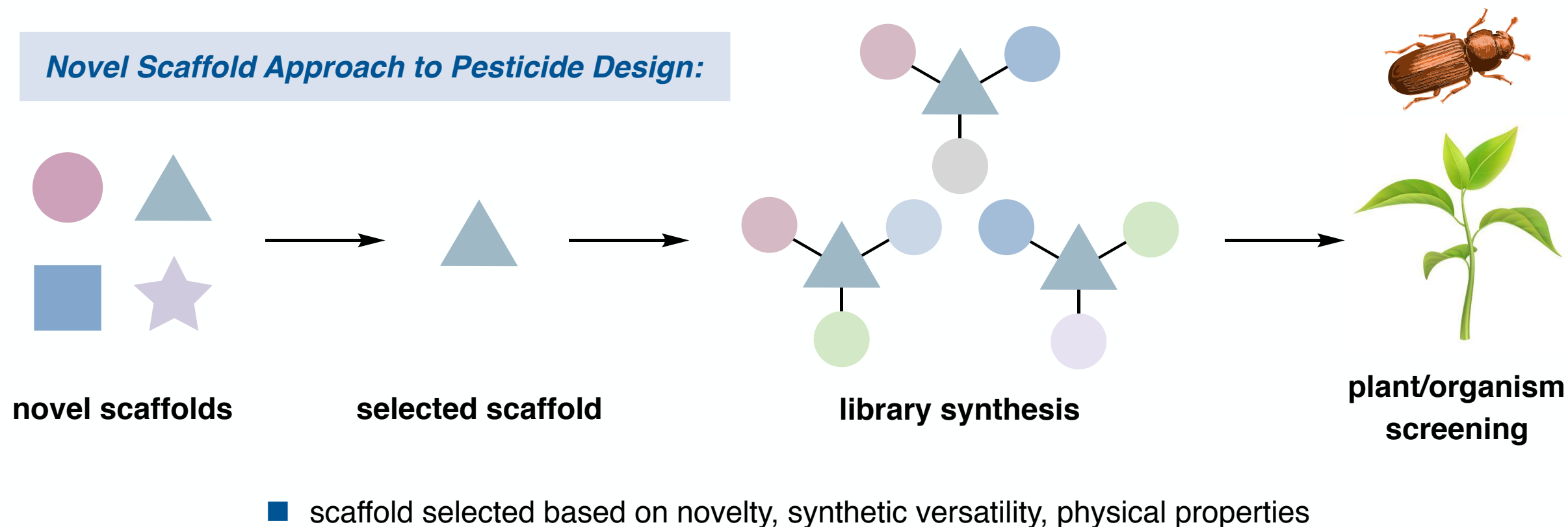


**Leptospermone**

*herbicide*

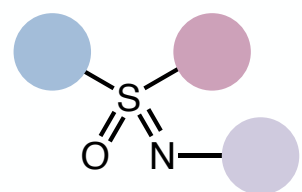


# Scaffold-Based Approach to Pesticide Discovery



significantly divergent from known structures in literature (*de novo* design), leads to new MOAs

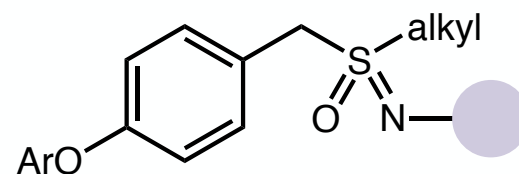
# Scaffold-Based Approach to Sulfoxaflor Discovery



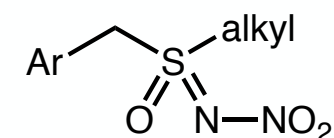
**sulfoximine scaffold**

identified by Dow AgroSciences

library synthesis



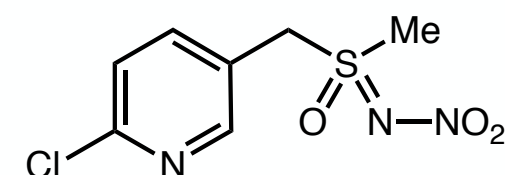
targeted for fungicidal motif



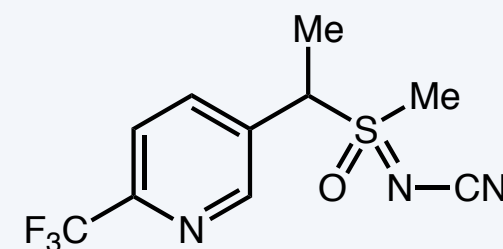
targeted for intrigue



**initial hit**



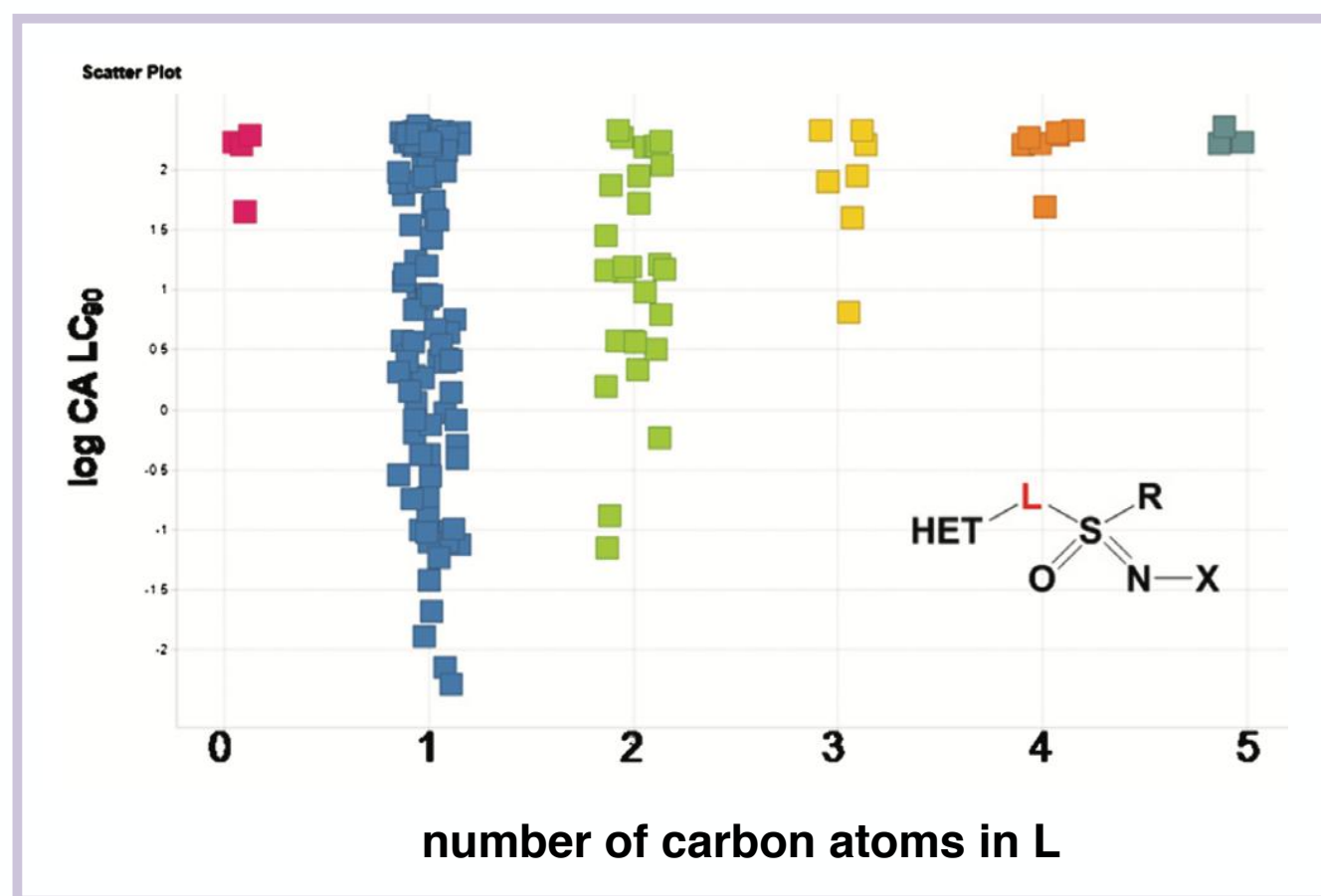
*M. persicae* LC<sub>50</sub> = 20 ppm



**Sulfoxaflor 2**

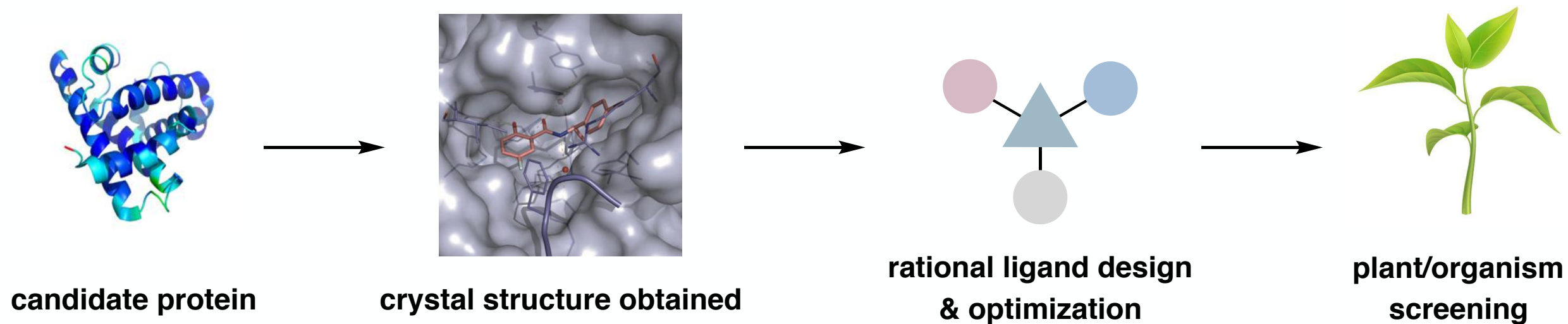
*insecticide*

nAChR agonist, novel MOA discovered



# Structure-Based Approach to Pesticide Discovery

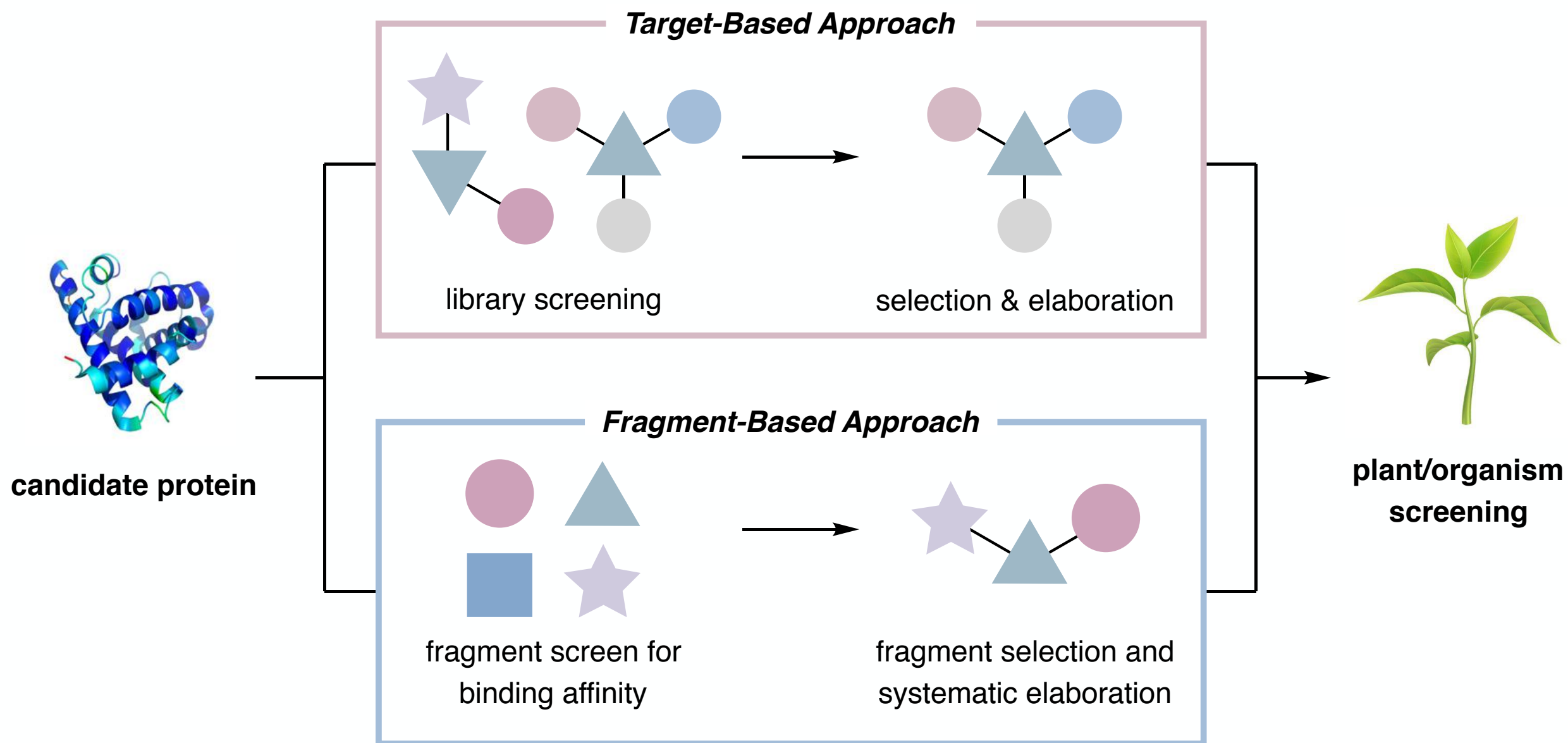
## Structure-Based Approach



relatively new strategy, no current marketed pesticides developed through this approach

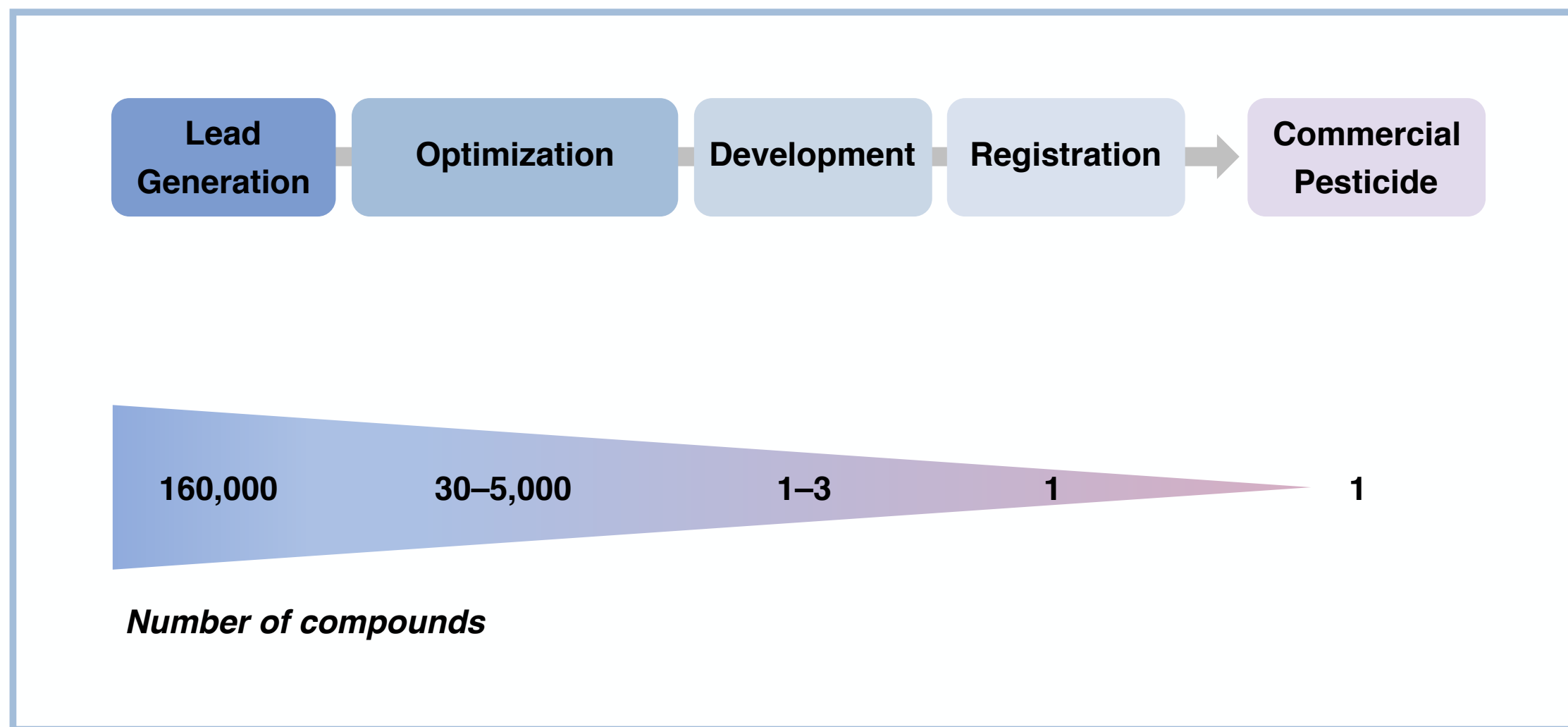


## Target-Based Approach to Pesticide Discovery



**very little success of *in vitro* hit translation to *in vivo*; Ag-like hits with translatable properties rare**

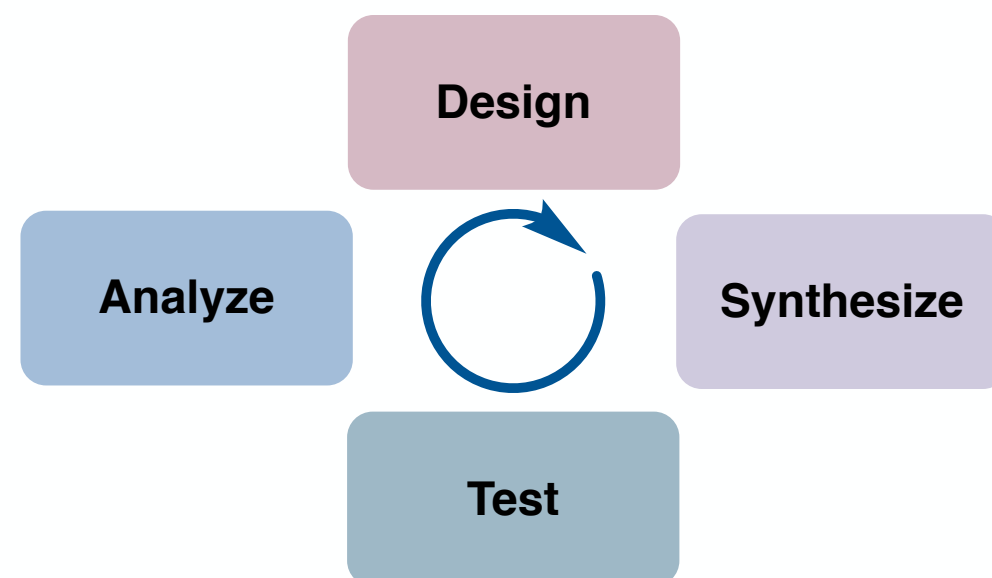
## *Agrochemical Discovery Process*



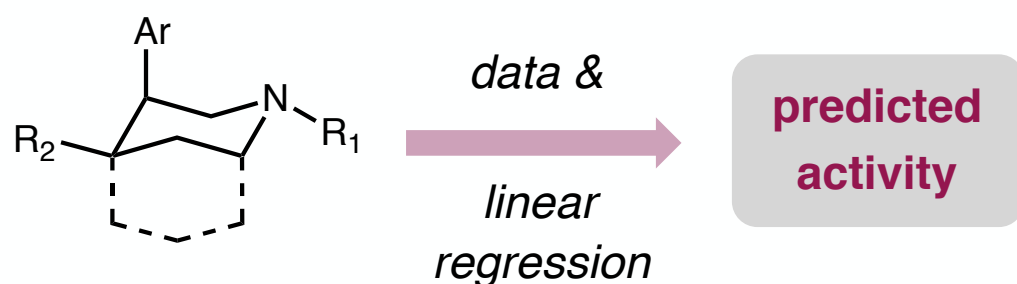
# Optimization of Lead Candidates

## *iterative process to improve pesticide properties*

- increasing level of potency
- selectivity for desired target
- optimize physical properties (e.g. bioavailability)

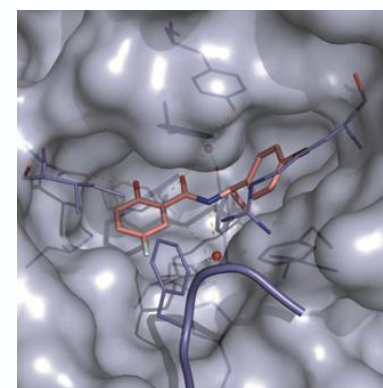


## **QSAR Data Modeling**



- quantitative structure-activity relationships
- data-driven technique

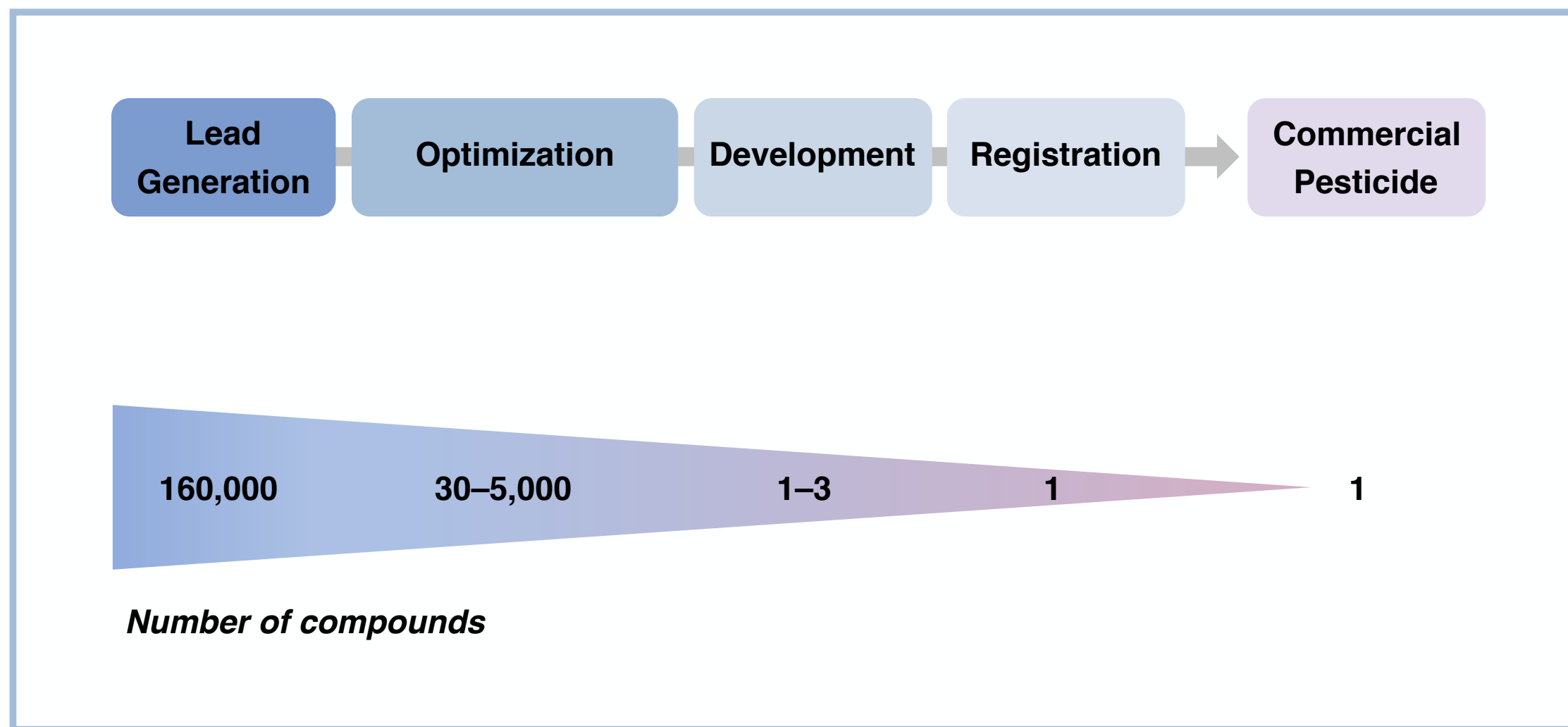
## **In Silico Modeling**



- modern computational tool for rapid 3D modeling
- requires structural information of protein



## *Agrochemical Discovery Process*



# *Development of Lead Candidates*

## ***Questions in pesticide development phase:***

1. Does it work?

at this point, formulation method is optimized  
for stability, application, and plant uptake



**glasshouse tests**

*plants well cared for, no other pests*



**field trials**

*more realistic conditions (pests & weather)*

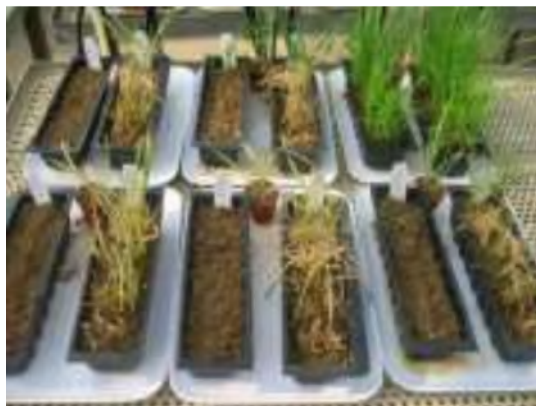
# Development of Lead Candidates

## Questions in pesticide development phase:

1. Does it work?
2. Can it be made on scale?

similar to pharmaceutical process chemistry,  
but larger scale and cheaper syntheses required

10 – 100 mg



glasshouse screening  
discovery chemistry

10 g – 1 kg



field trials

1 – 100 kg



toxicological &  
environmental studies

1000+ tons

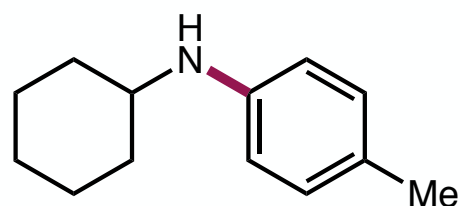
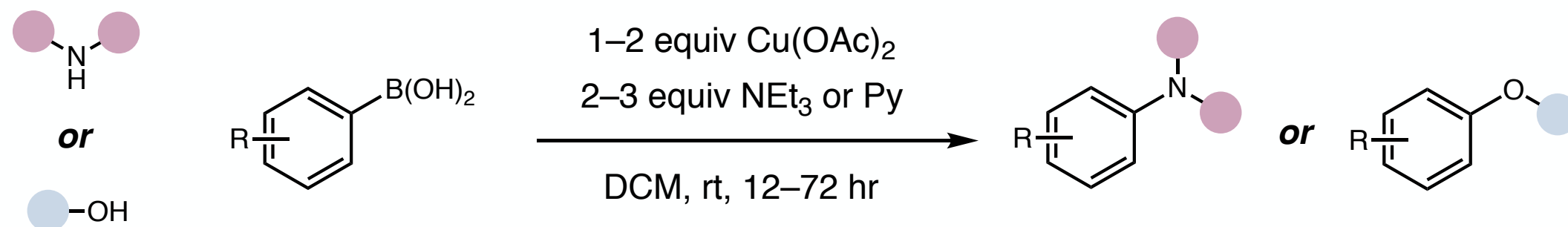


manufacturing & sales

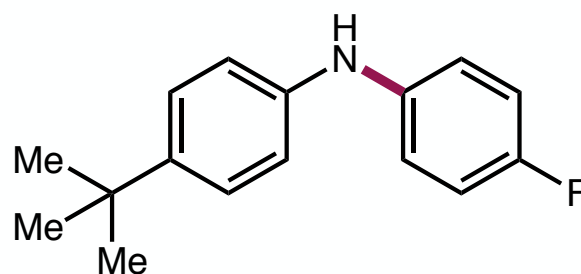
***pesticide discovery & development process***

# Innovative Chemistry Through Agrochemical Research

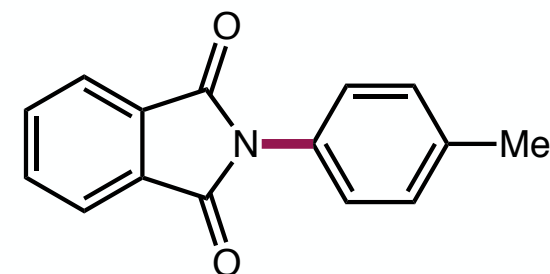
## Chan–Lam Coupling: Discovered at DuPont Agricultural Products



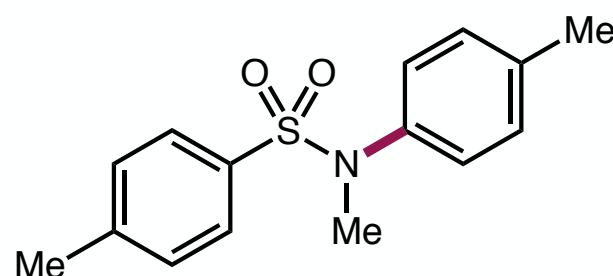
**63% yield**



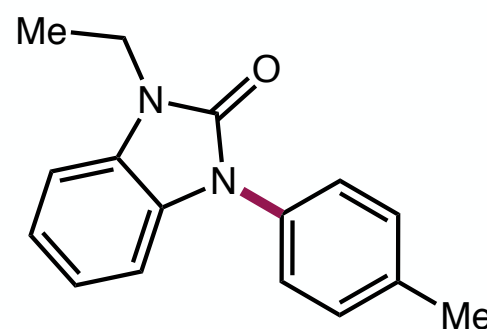
**93% yield**



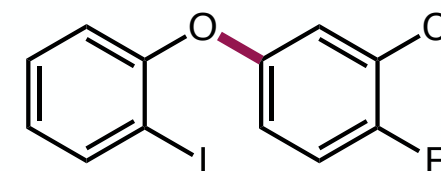
**92% yield**



**72% yield**



**96% yield**



**78% yield**



# *Development of Lead Candidates*

## ***Questions in pesticide development phase:***

1. Does it work?
2. Can it be made on scale?
3. Is it safe?



## **environmental health**

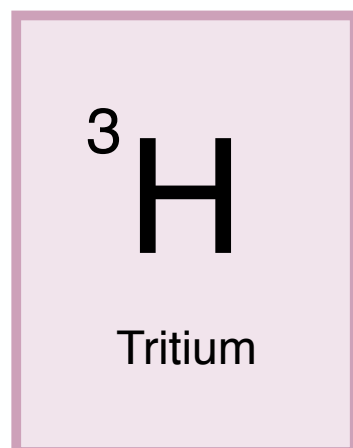
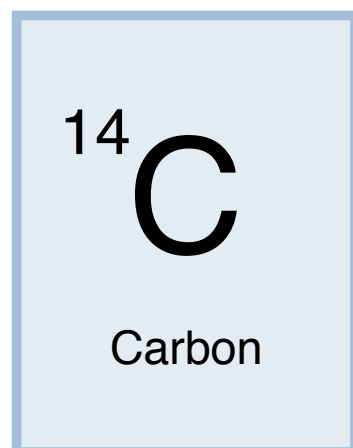
where does pesticide go?  
what does it decompose to?  
effect on non-target organisms?

## **human health**

how hazardous is it?  
how much is retained in food?  
how much exposure during application?

more than 100 regulatory tests conducted before pesticide can be registered

## *The Use of Radiolabeled Pesticides in R&D*



### ***commonly used radioisotopes in agrochem***

*$^{14}\text{C}$  preferred due to enhanced metabolic stability*

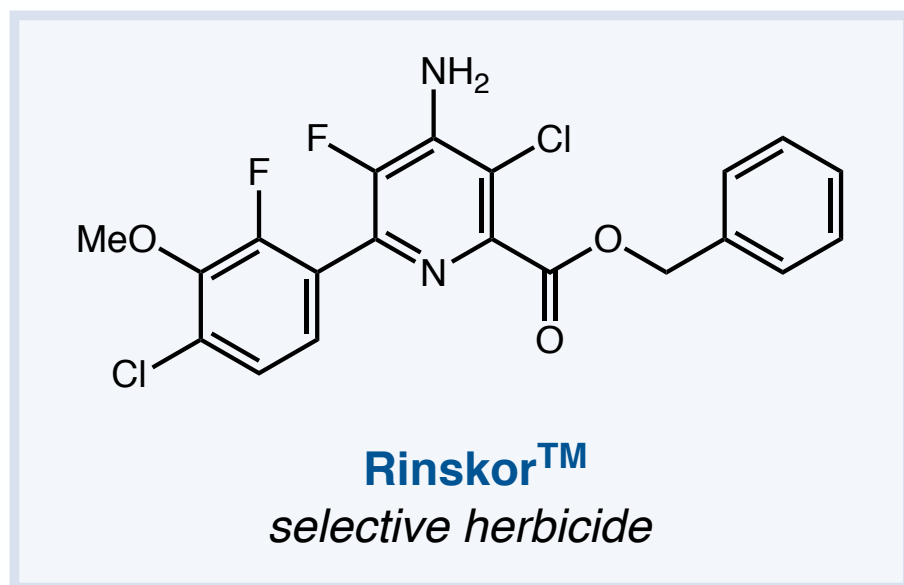
### ***several metabolic studies employ radiolabels***

- Aqueous hydrolysis and photolysis products
- Metabolism in various crop species
- Metabolic fate in livestock (cattle, goats, chicken)
- ADME studies in rats

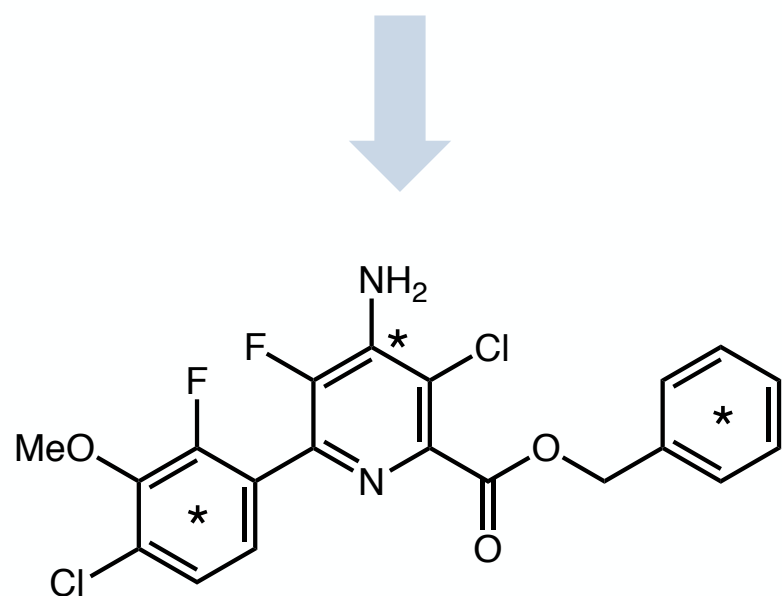
*“The purpose for conducting metabolism studies is to determine the qualitative metabolic fate of the active ingredient... To obtain this information, the pesticide is labelled with a radioactive atom”*

*–United States Environmental Protection Agency*

## Case Study of Carbon-14 Labeling for Agrochemical Registration

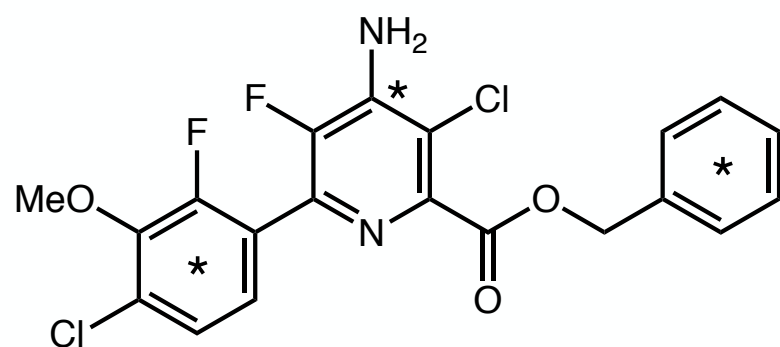
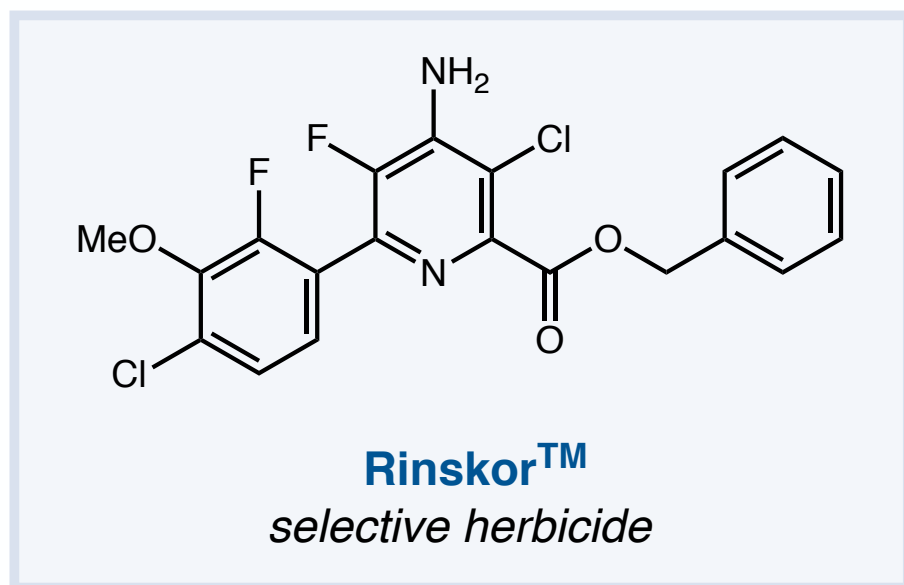


- low application rate (7.5–30 g/ha vs. 280–2240 g/ha)
- ACS 2018 Green Chemistry Challenge Award

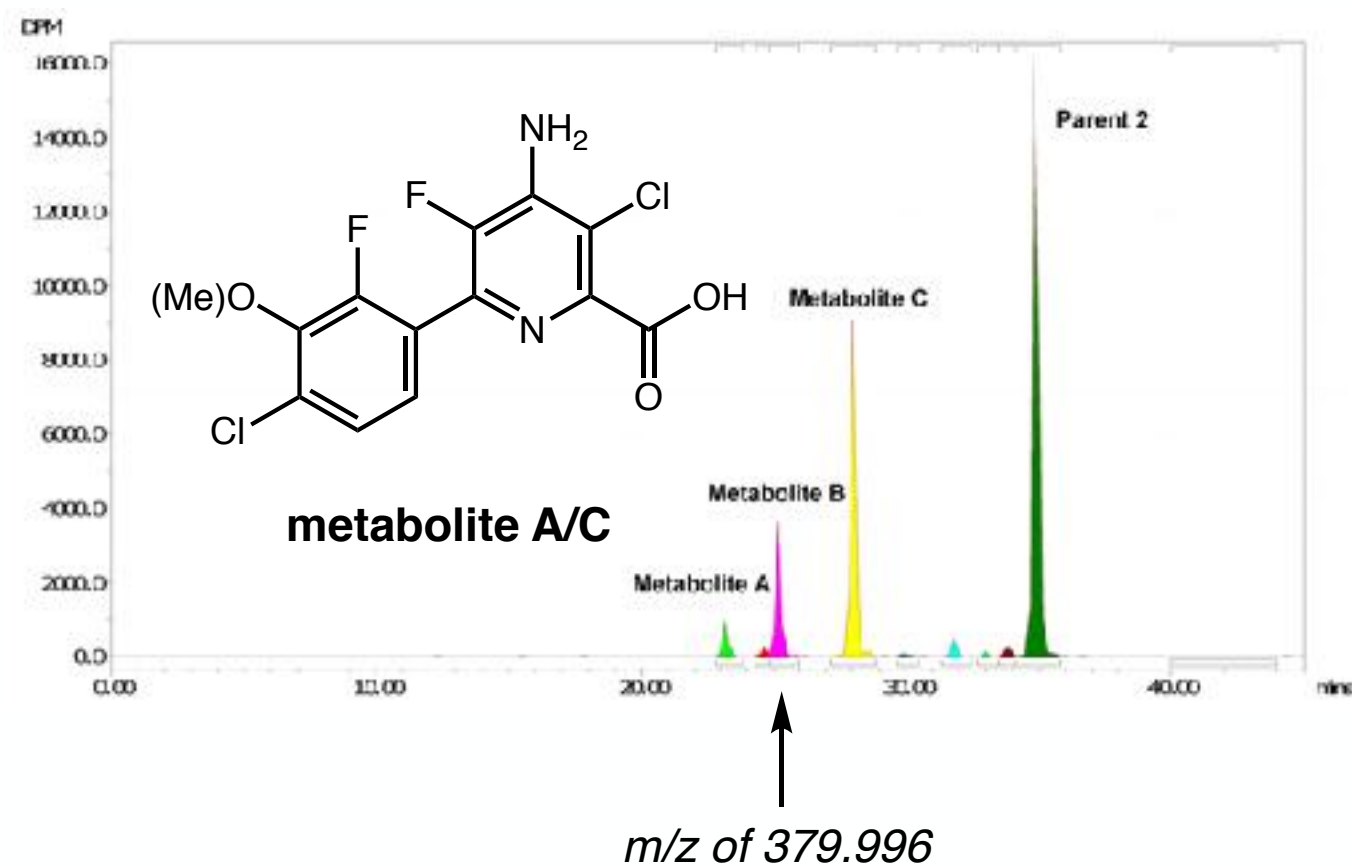


3 different radiolabeled molecules prepared  
with unique carbon-14 incorporation

## Case Study of Carbon-14 Labeling for Agrochemical Registration

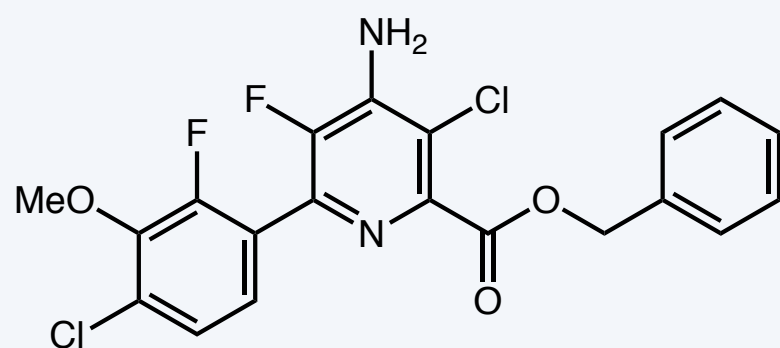


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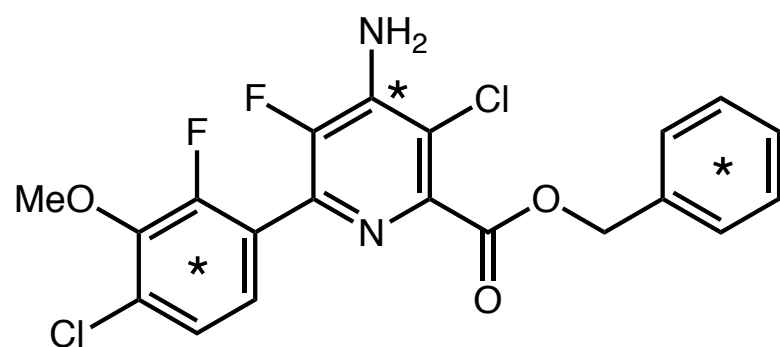




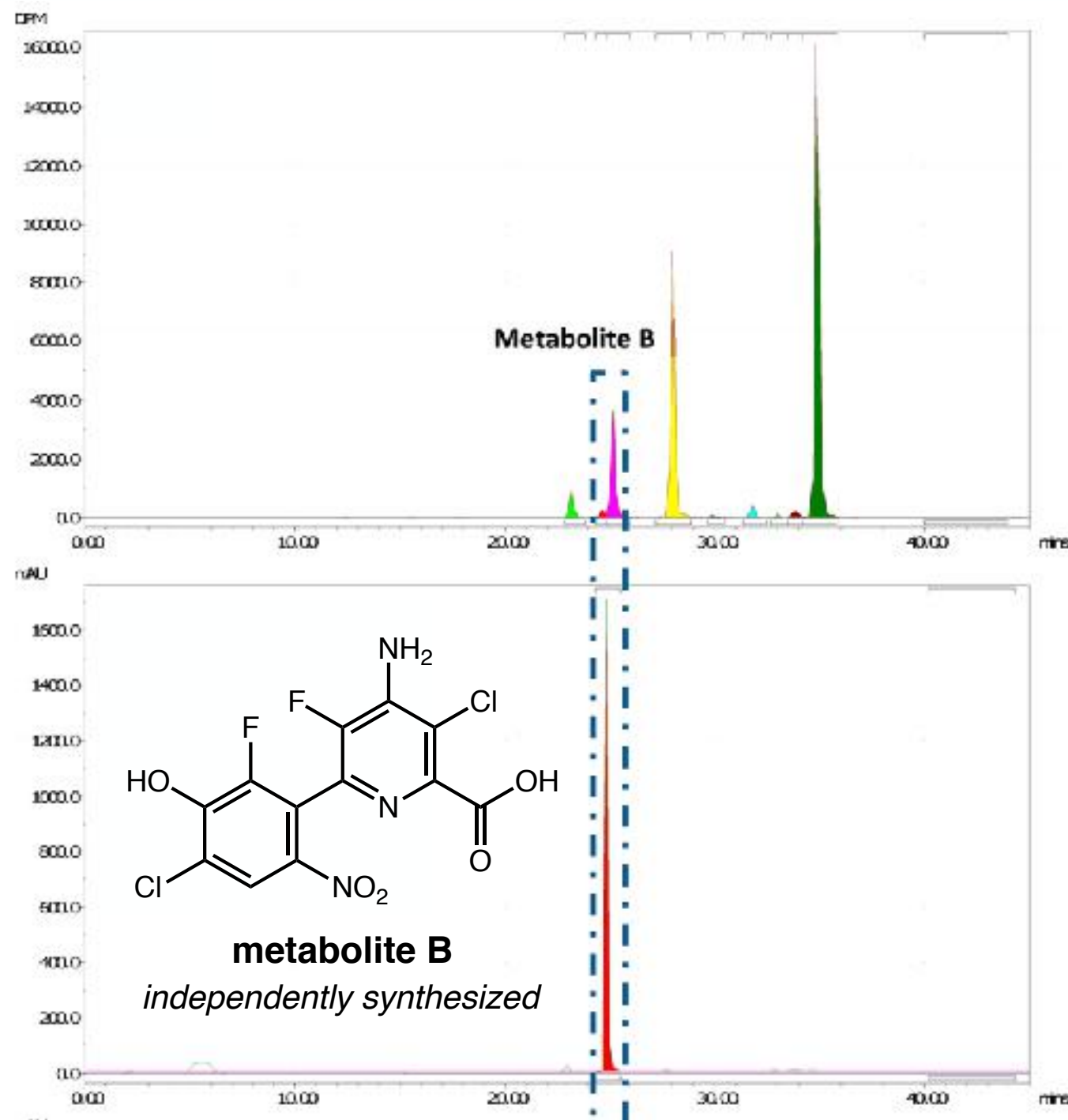
## Case Study of Carbon-14 Labeling for Agrochemical Registration



**Rinskor™**  
*selective herbicide*



3 different radiolabeled molecules prepared  
with unique carbon-14 incorporation



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Utility of radiolabeled pesticides

## ■ **Pesticides of Note**

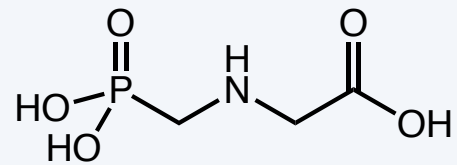
Glyphosate

DDT

## ■ **Outlook on Pesticide Development**



## Pesticides of Note: Glyphosate



**glyphosate**  
non-selective herbicide

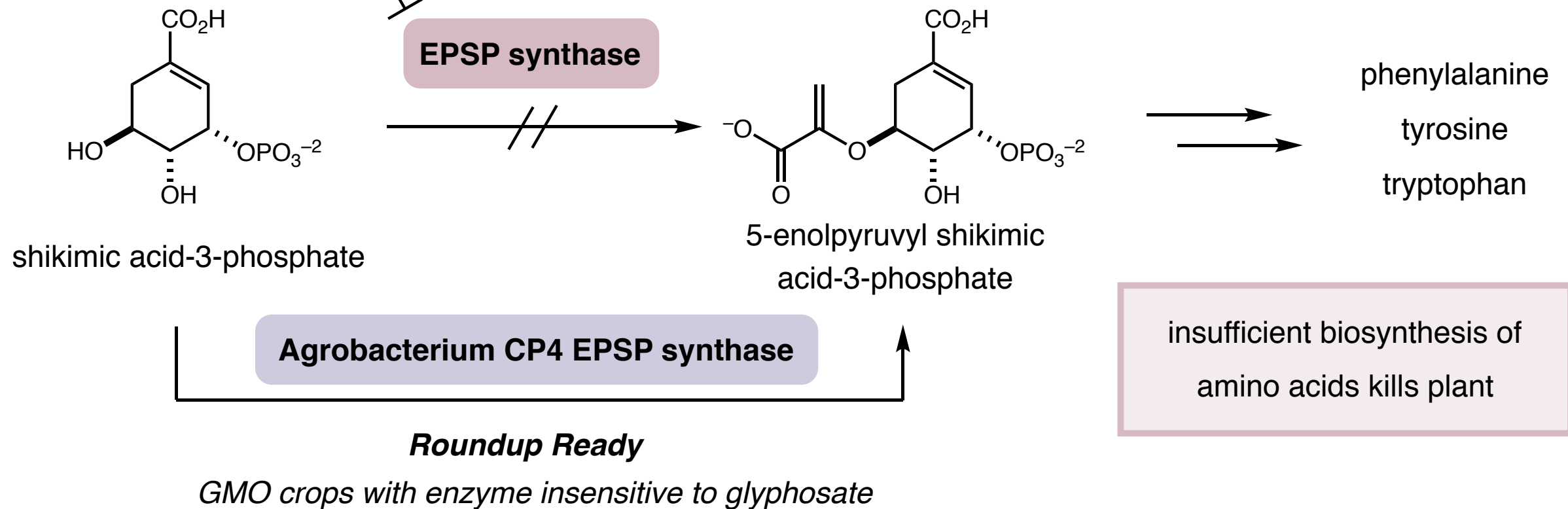
Developed in 1974 by Monsanto

main component of *Roundup*

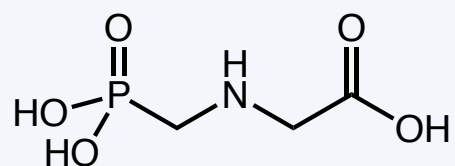
*Roundup Ready* soybeans developed 1996



### herbicidal activity of glyphosate



## Pesticides of Note: Glyphosate



**glyphosate**  
non-selective herbicide

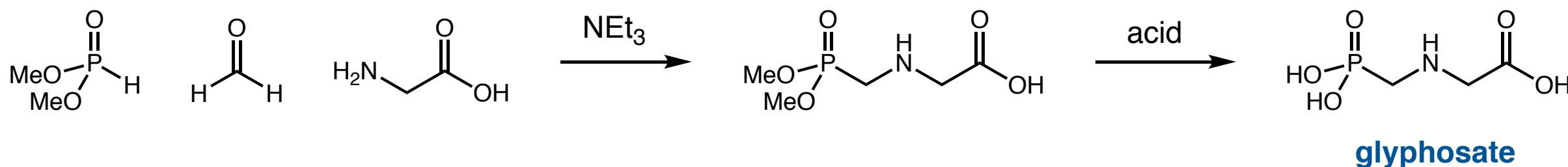
Developed in 1974 by Monsanto

main component of *Roundup*

*Roundup Ready* soybeans developed 1996



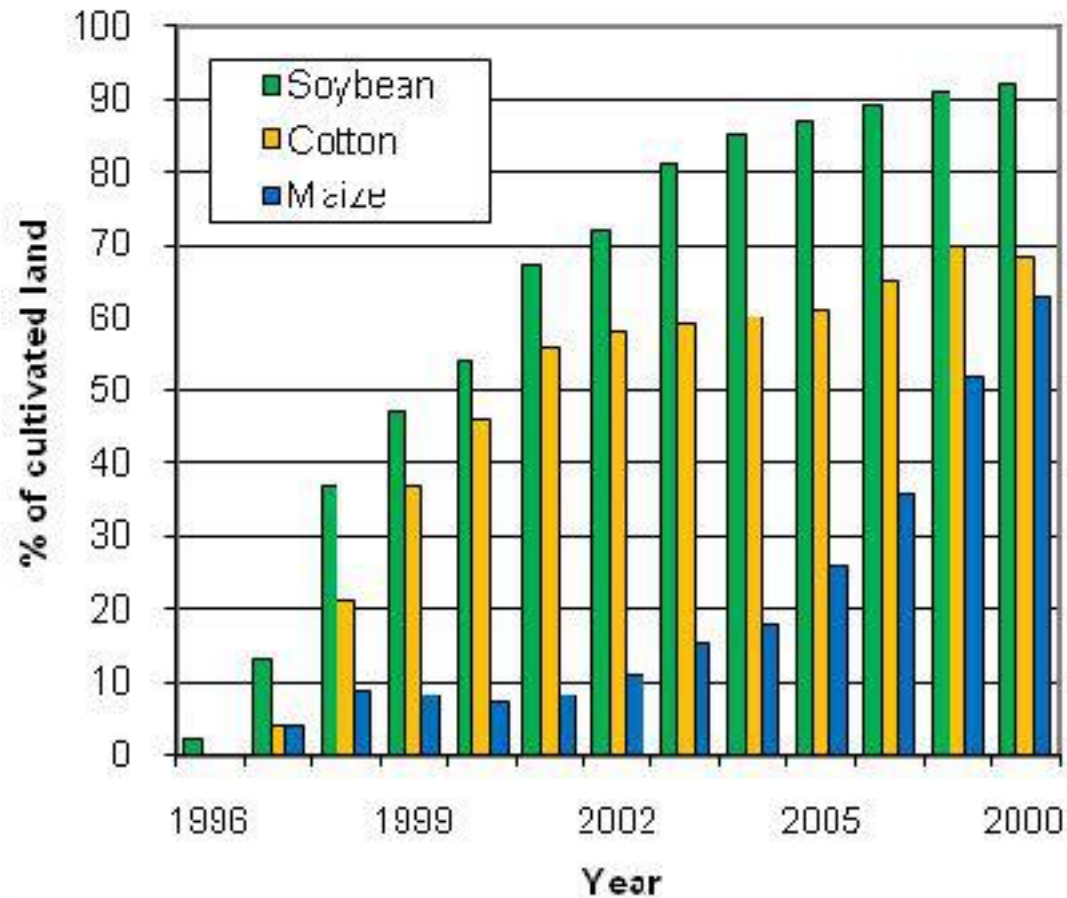
### original process scale synthesis of glyphosate



■ more recent methods avoid using triethylamine

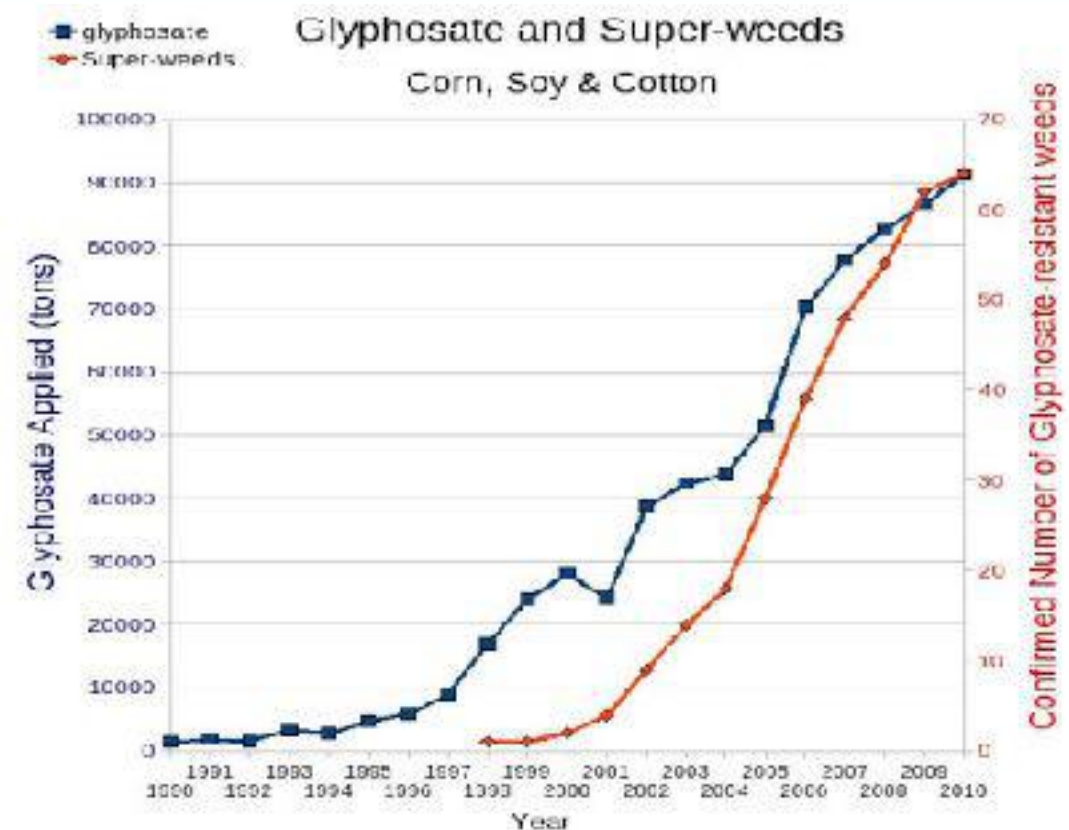


## Pesticides of Note: Glyphosate

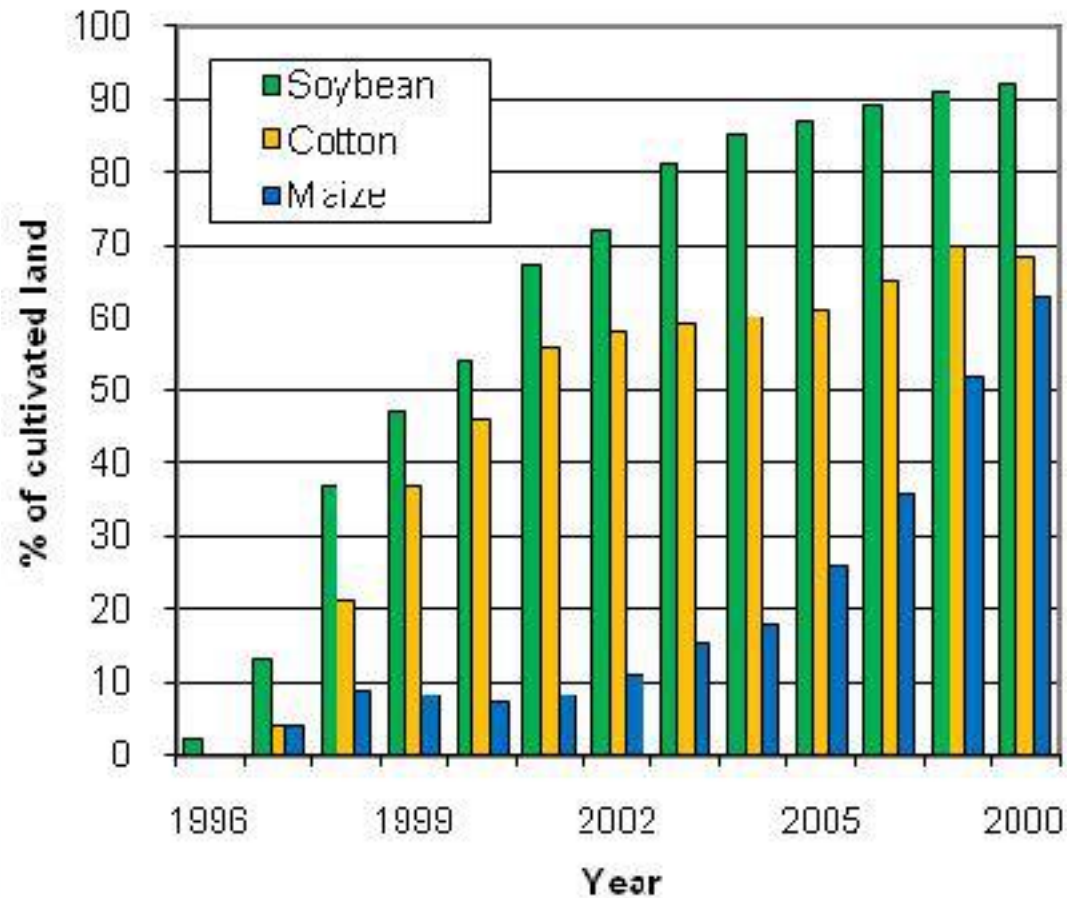


In 2015, 89% of corn, 94% of soybeans, and 89% of cotton produced in the US derived from herbicide-resistant GMO crops

growing resistance of weeds to glyphosate  
has led to increase in glyphosate usage

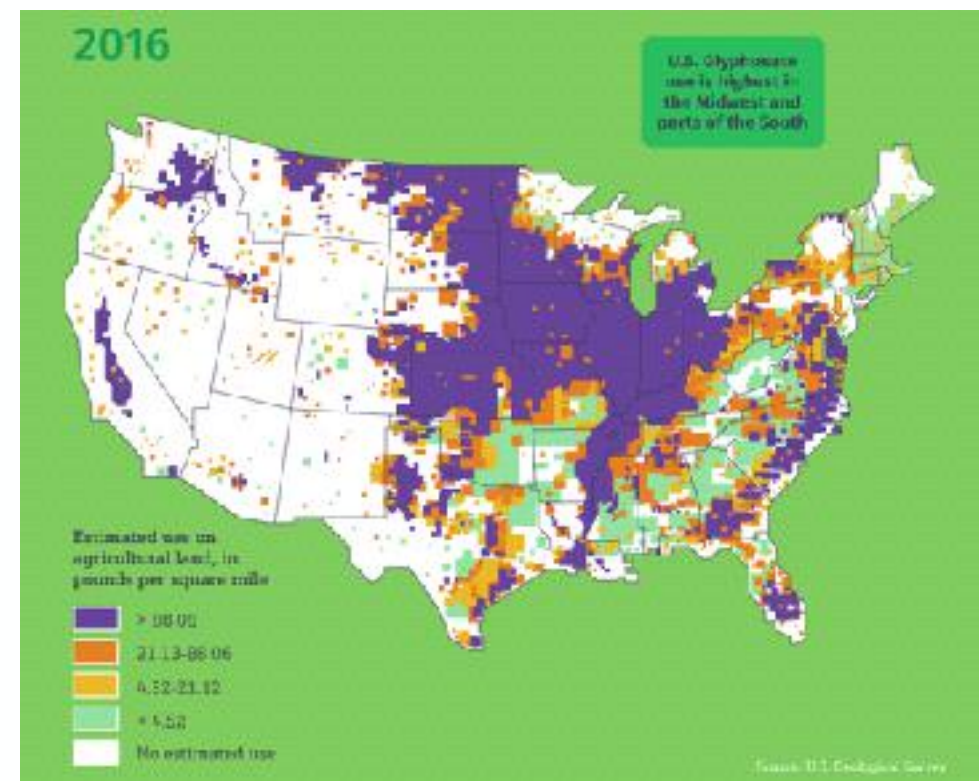


## Pesticides of Note: Glyphosate



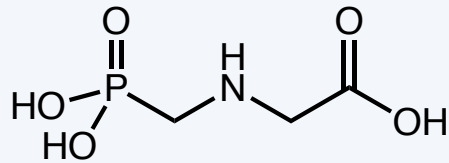
In 2015, 89% of corn, 94% of soybeans, and 89% of cotton produced in the US derived from herbicide-resistant GMO crops

In 2012, 127,000 tons glyphosate used in USA, 700,000 tons worldwide



residues of glyphosate found in 60–80% of the US general public

## Pesticides of Note: Glyphosate



**glyphosate**  
*non-selective herbicide*

### glyphosate not only used for agricultural purposes

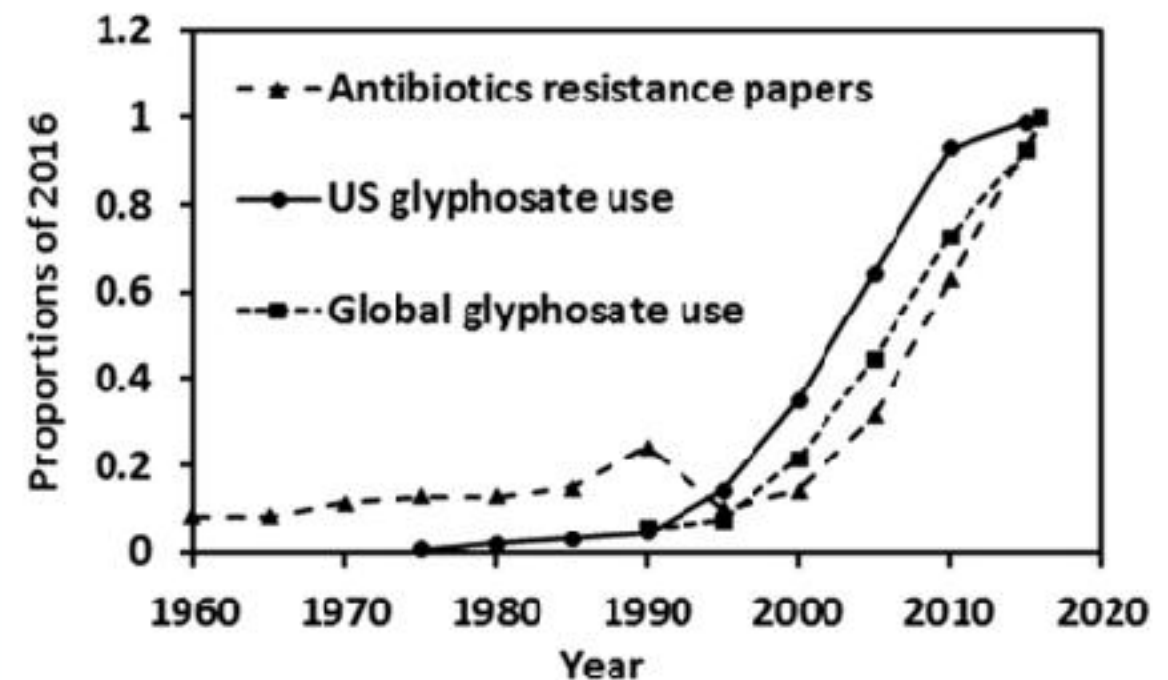
- urban areas for weed control in streets/parks
- waterways to eliminate aquatic plants

based on recent reports, WHO reclassified glyphosate as probably carcinogenic to humans in 2015

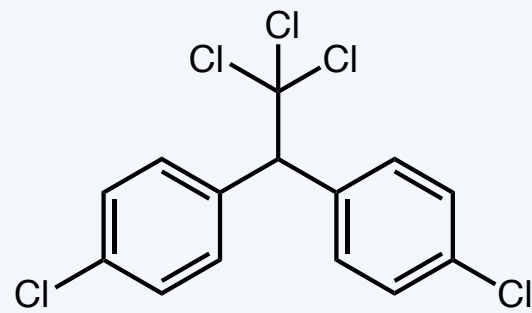
shifts in microbial compositions due to glyphosate



increases in antibiotic resistance



## *Pesticides of Note: DDT*



**DDT**

*first modern insecticide*



Paul Müller – 1948 Nobel Laureate

*“for his discovery of the high efficiency of DDT as a contact poison against several arthropods.”*



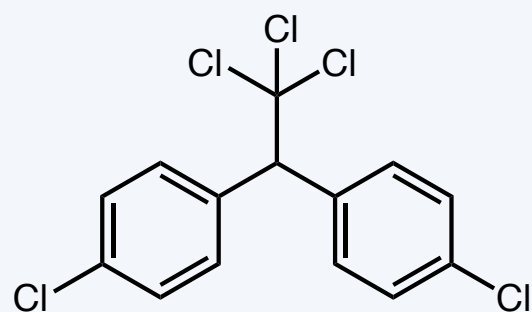
U.S. soldier sprayed for typhus-carrying lice

### DDT broadly employed 1945–1972 for:

- Agricultural tool
- WHO anti-malaria campaign
- Treating typhus and malaria in WWII



## Pesticides of Note: DDT



**DDT**

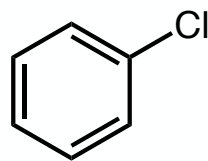
*first modern insecticide*



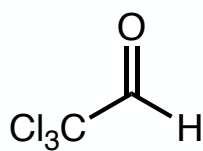
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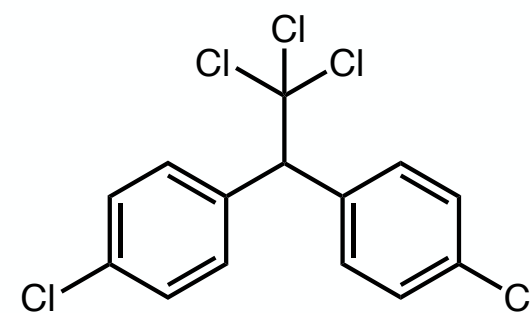
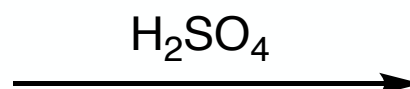
### DDT synthesis: nearly ideal organic synthesis



chlorobenzene



chloral



**DDT**

+25% other regioisomers

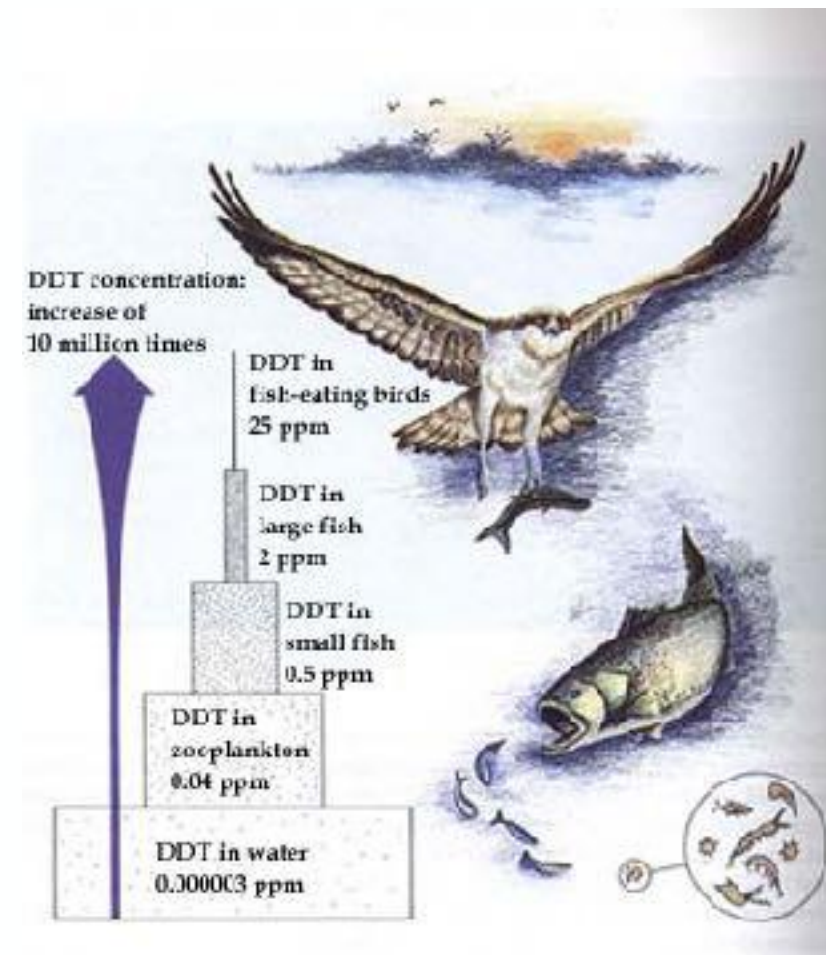
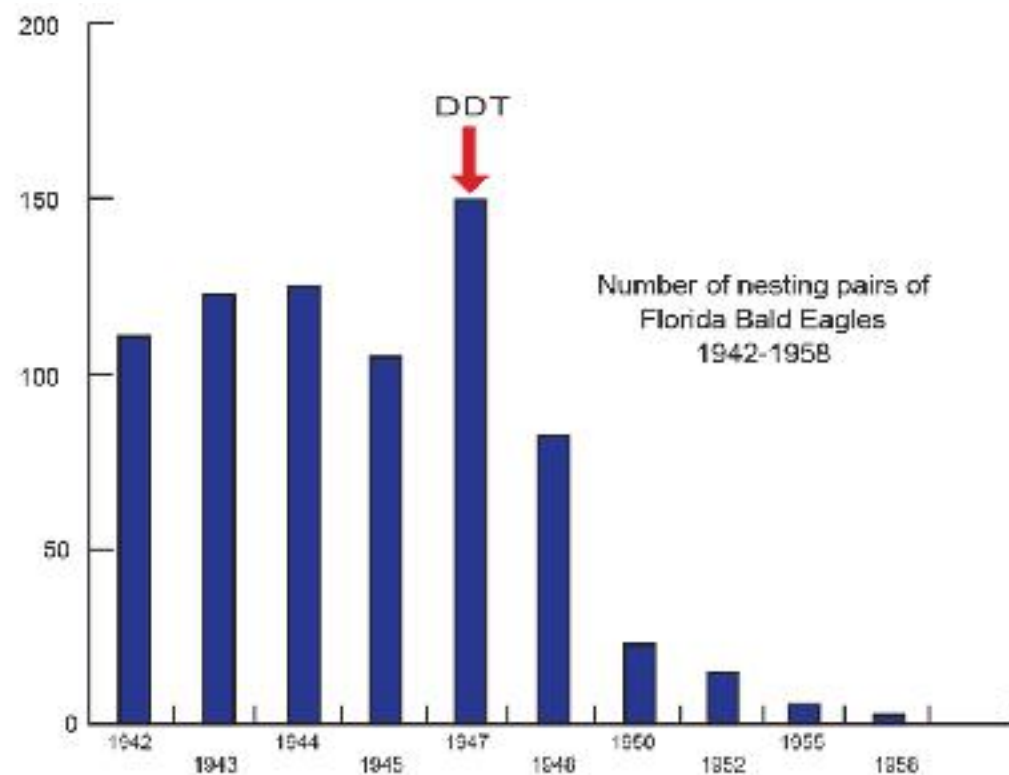
## Pesticides of Note: DDT



### Silent Spring, 1962 – Rachel Carson

- book documenting adverse environmental effects of DDT & other indiscriminate pesticides
- accuses chemical industry of spreading disinformation
- seminal event for the environmental movement

### **DDT contributed to bald eagle endangerment:**



Carson, R., Darling, L., & Darling, L. (1962). *Silent Spring*. Boston : Cambridge, Mass.: Houghton Mifflin.

## *Pesticides of Note: DDT*



### ***Silent Spring, 1962 – Rachel Carson***

- book documenting adverse environmental effects of DDT & other indiscriminate pesticides
- accuses chemical industry of spreading disinformation
- seminal event for the environmental movement

*US ban on DDT use in 1972, followed by  
worldwide ban on agricultural use  
under Stockholm Convention*



Image obtained from American Eagle Foundation



# *Pesticides in Agrochemical Research & Development*

## ■ **Background of Agrochemical Industry**

Factors shaping industry

Landscape of agrochemical companies

## ■ **Methods for Research & Development**

Plant biology & ag-like properties

Discovery process

Development process

Utility of radiolabeled pesticides

## ■ **Pesticides of Note**

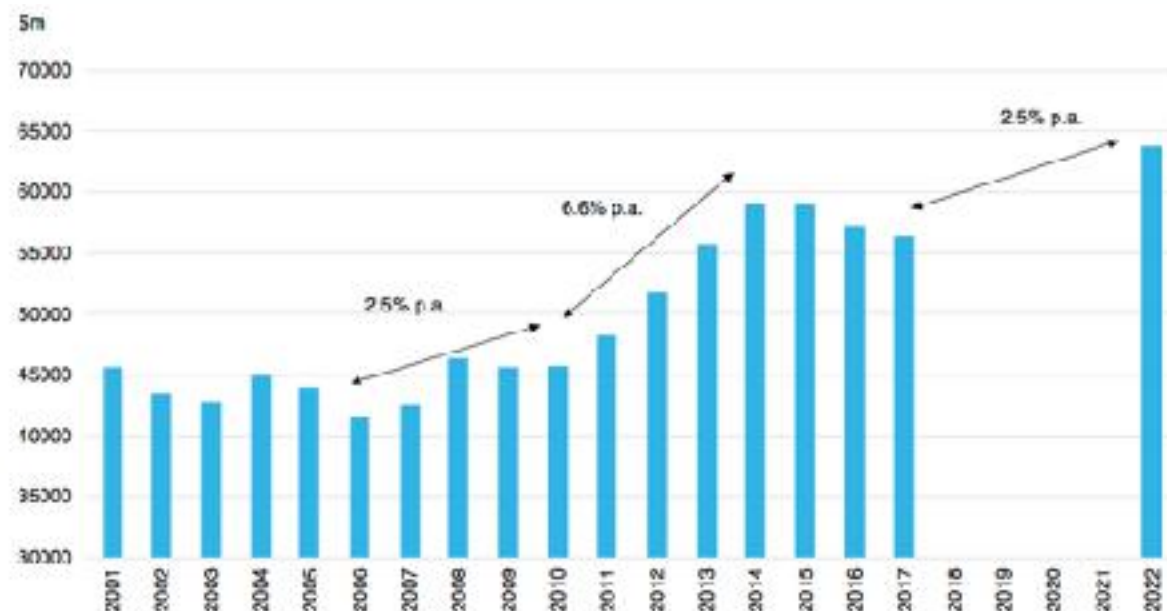
Glyphosate

DDT

## ■ **Outlook on Pesticide Development**



# Outlook on Pesticide Development



- agrochemical industry projected to continue growing
- while pesticide development has slowed, development of GMO traits has increased

